

ANNUAL REPORT 2014



THE ARA ANNUAL REPORT 2014



ANNUAL REPORT 2014

CONTENTS



LETTER FROM THE
CHAIRMAN AND THE
MANAGING DIRECTOR



FINANCIAL
HIGHLIGHTS



ARA
HIGHLIGHTS



OUR
DIVISIONS



ARA
INITIATIVES



FINANCIAL
REPORT

Letter From The Chairman	6
Letter From The Managing Director	7

Revenue Growth	10
Profitability	11
ARA History Of Aquisitions	12
Bank Debt & Shareholders' Equity	14
ARA Dividends	15
ARA Debt Ratios	16
Working Capital Management	17

ARA's Aquisitions In 2014	20
CLARAFY®	22
ARA FirePASS®	24

Geographic Presence	28
ARA Divisions	30
Our Managers	32

Corporate Governance	36
Employer Of Choice	38
Better Branding	40
Office Redesign	41
The ARA Blog	42
ARA In The Community	44



01



**LETTER FROM
THE CHAIRMAN AND THE
MANAGING DIRECTOR**





LEO BROWNE
Chairman of the Board of Directors
ARA Group Pty Ltd

LETTER FROM THE CHAIRMAN

The ARA Group operates in a very challenging market of industrial services. Through a combination of good operating management and strong financial management, the ARA Group has continued to grow the business, live within the confines of reasonable debt levels and still return significant dividends to its shareholders.

I would like to thank our Managing Director, our Senior Management Team and all of our employees for meeting the challenges of the marketplace and delivering a result of record sales and earnings for the ARA Group in 2014. Sales grew 7.5% to \$301 million from \$280 million and EBITDA grew 48% to \$13 million from \$8.8 million. This is an extraordinary result in a challenging economic and industry environment.

From 2009 until December 2013, the Board of Directors directed the Management Team to focus on organic growth and improving margins. The Group was very successful in organically growing the business. In December 2013 the Group made its first significant acquisition in almost five years when it acquired Hunter Power, a high voltage installation and service company in the Hunter Valley of New South Wales. Also in December 2013, the Group made two small strategic acquisitions for its Security Division and its Manufacture Division. These acquisitions have helped our growth in 2014. Most importantly, these acquisitions were made without putting the ARA Group into a highly leveraged position. At 30 June 2014, the leverage ratio of the Group (total debt divided by the trailing twelve months EBITDA) was less than 1.5 times.

A true measure of success of any company is the return that is made available to its shareholders. I am pleased to report that ARA paid \$.20 per share fully franked to its shareholders in 2014.

During the past three years, the annual fully franked dividends have averaged \$.187 per share. The Group still has approximately \$12.5 million of unused franking credits at 30 June 2014.

The Board of Directors is committed to growing the ARA Group as it has successfully grown during the past 13 years of operation. It has been done in a controlled manner without ever taking on large amounts of debt that would hinder the Group's operating flexibility. The impressive aspect of the Group's consistent growth is the consistent return that has been made to its shareholders.

Leo Browne

Chairman of the Board of Directors
ARA Group Pty Ltd

LETTER FROM THE MANAGING DIRECTOR

It is with great pride that I write about the past year's results of the ARA Group. We were able to grow sales organically as well as through acquisition to a level in excess of \$300 million and a record for the ARA Group. Our profits were the highest in our 13 year history in a difficult economy. We did increase our debt as we purchased the 33% of the outstanding shares that we did not own of our manufacturing business and we purchased a significant high voltage electrical business.

Despite the increase in debt we maintained our leverage ratio below 1.5 times our trailing twelve month EBITDA, adjusted for the acquisitions.

We maintained very strong financial ratios during 2014 and at 30 June 2014. We purchased two bolt on acquisitions, one in security and one in manufacturing, through operating cash flow during the past financial year. In summary, we did our best to manage all aspects of the business effectively and carefully. We were able to continue to grow our sales and our earnings and still live well within our means without becoming highly leveraged.

We achieved these operating results and we still provided a very strong return to our shareholders as we paid \$.20 per share in dividends, or \$4.1 million in total dividends, during the past financial year.

The ARA Group has had a history of growth, consistent operating results, sensible debt levels and a consistent return to shareholders. The graphs on the following pages demonstrate sales and profit growth for all thirteen years since the initial operations of the ARA Group. ARA has increased profits from the prior year ten out of thirteen years and sales have increased from the prior year in all but one year.

Overlaying this strong financial and operating performance is the consistent return to shareholders. During the past nine years, approximately \$25 million in dividends have been declared at an average of \$.17 per share per year during the same nine year period. The graph following demonstrates the dividend payment history.

The operating strategy of ARA has consistently been focused on increasing the service component of the Group. I am pleased to report that service related revenue was a record high 71% of the total revenue in 2014. We will continue to seek additional service opportunities.

The investment we have made in our Clarafy® service management system has enhanced our transparency to our customers. As a result, we consistently meet the service levels required by our customers.

In 2014 we have had several service contracts renewed and we have won many additional service contracts.

It has taken a lot of discipline to achieve these financial and operating results. To deliver great service to our customers and to manage our business well is integral to the culture of the ARA Group.


Edward Federman

Managing Director
ARA Group Pty Ltd



EDWARD FEDERMAN
Managing Director
ARA Group Pty Ltd

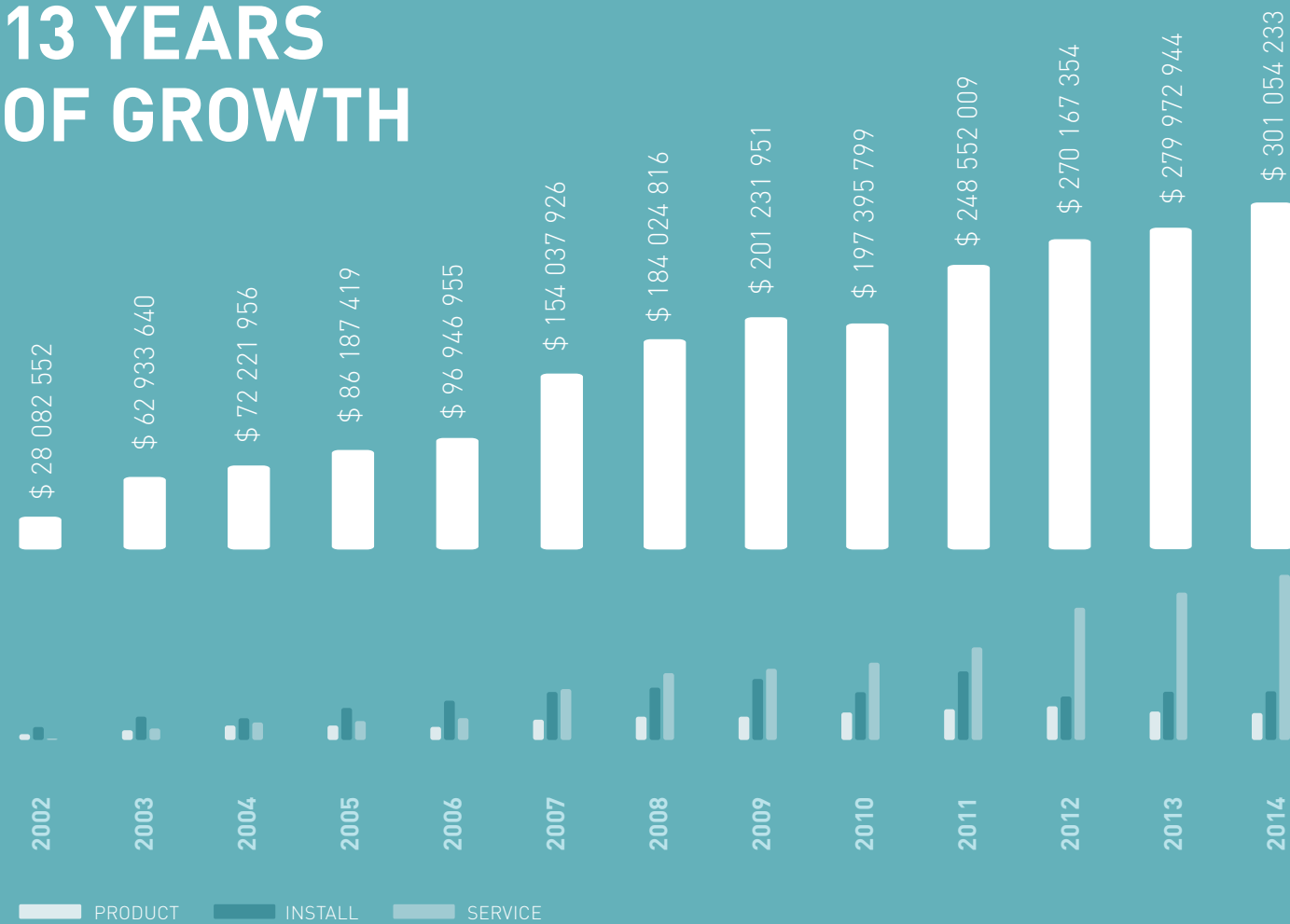
“The ARA Group has had a history of growth, consistent operating results, sensible debt levels and a consistent return to shareholders.”

A person is shown from the side, working on a server rack. The image is overlaid with a teal color. In the top left corner, there is a stylized white graphic consisting of several parallel diagonal lines. The number '02' is prominently displayed in the center-left in a large, white, sans-serif font. At the bottom left, there is another stylized white graphic consisting of several parallel diagonal lines, similar to the one in the top left but shorter.

02

FINANCIAL
HIGHLIGHTS

13 YEARS OF GROWTH



13 YEARS OF PROFITABILITY



ABOVE ANNUAL REVENUE

ARA continued its strong revenue growth in 2014. Total revenue increased \$21.1 million, or 7.5%. Organic growth was \$10.8 million, or 3.8%, whilst revenue growth from acquisitions represented \$10.3 million, or 3.7%.

Throughout its thirteen year history, ARA has continually focused on organic growth supplemented by strategic acquisitions.

The results achieved in 2014 are a continuation of this long standing trend.

The effect of this strategy has been an exceptional result in that revenue has increased from the prior year in twelve of the thirteen years of the business of ARA.

The Electrical, Security and Fire divisions have been principally responsible for the continuous growth.

Our sales have grown 33% organically since 2001

ABOVE ANNUAL EBITDA

ARA achieved its goal of improving operating margins in 2014. EBITDA before acquisition expenses as a percentage of revenue in 2014 was 4.3% as compared to 3.1% in 2013. Management recognises that operating margins remain too low and is committed to improving margins.

The industries that ARA competes in have strong competition and low margins. Our focus is to be a low cost provider of our services.

Despite the strong competitive environment and difficult economy, ARA has increased its EBITDA before acquisition expenses from the prior year in ten of the thirteen years of operation.

ARA HISTORY OF AQUISITIONS

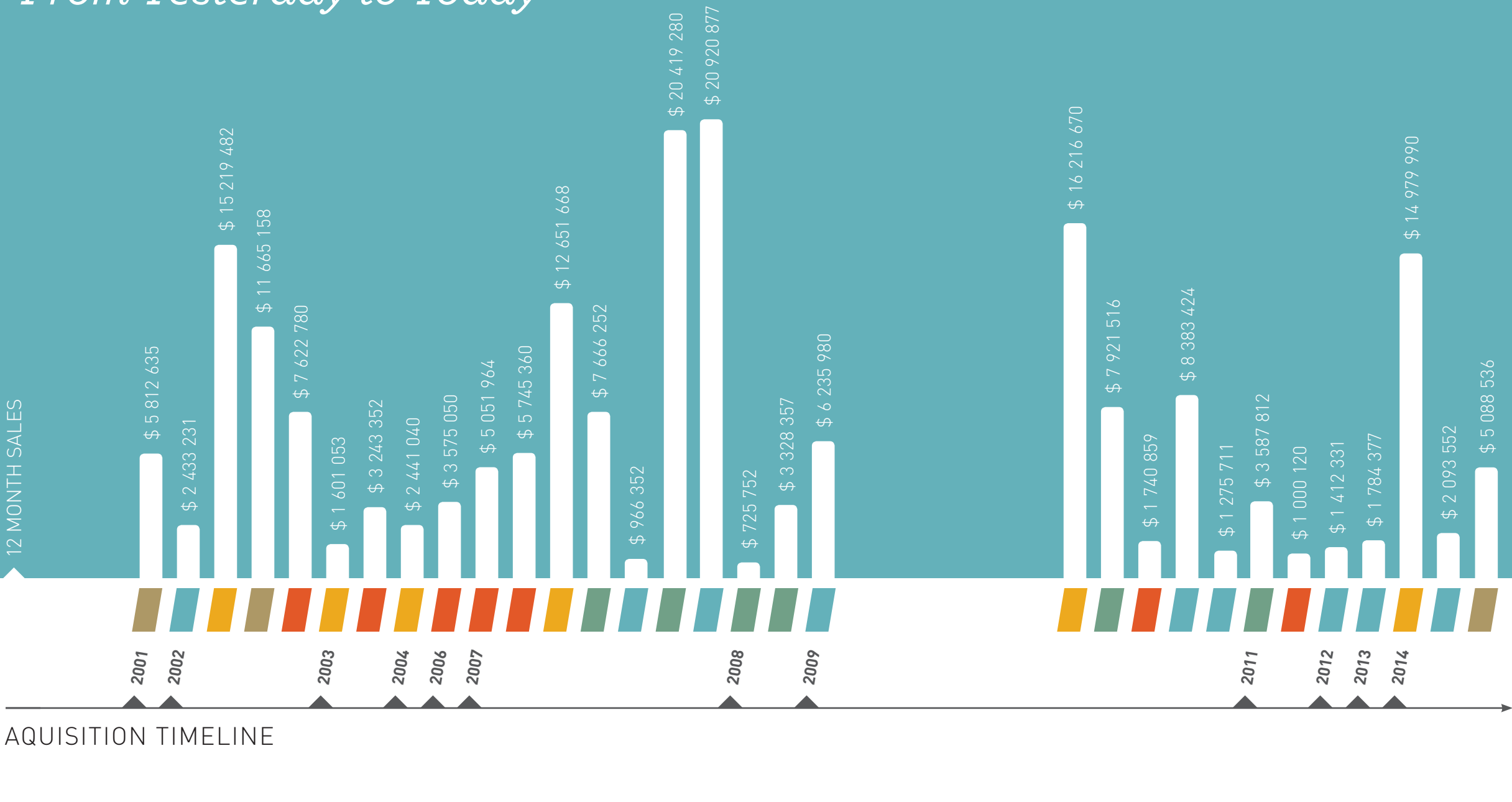
From Yesterday to Today

CURRENT REVENUE
of ARA

\$ 301 054 233

Aquired Sales
\$ 202 810 519
67%
Of current sales

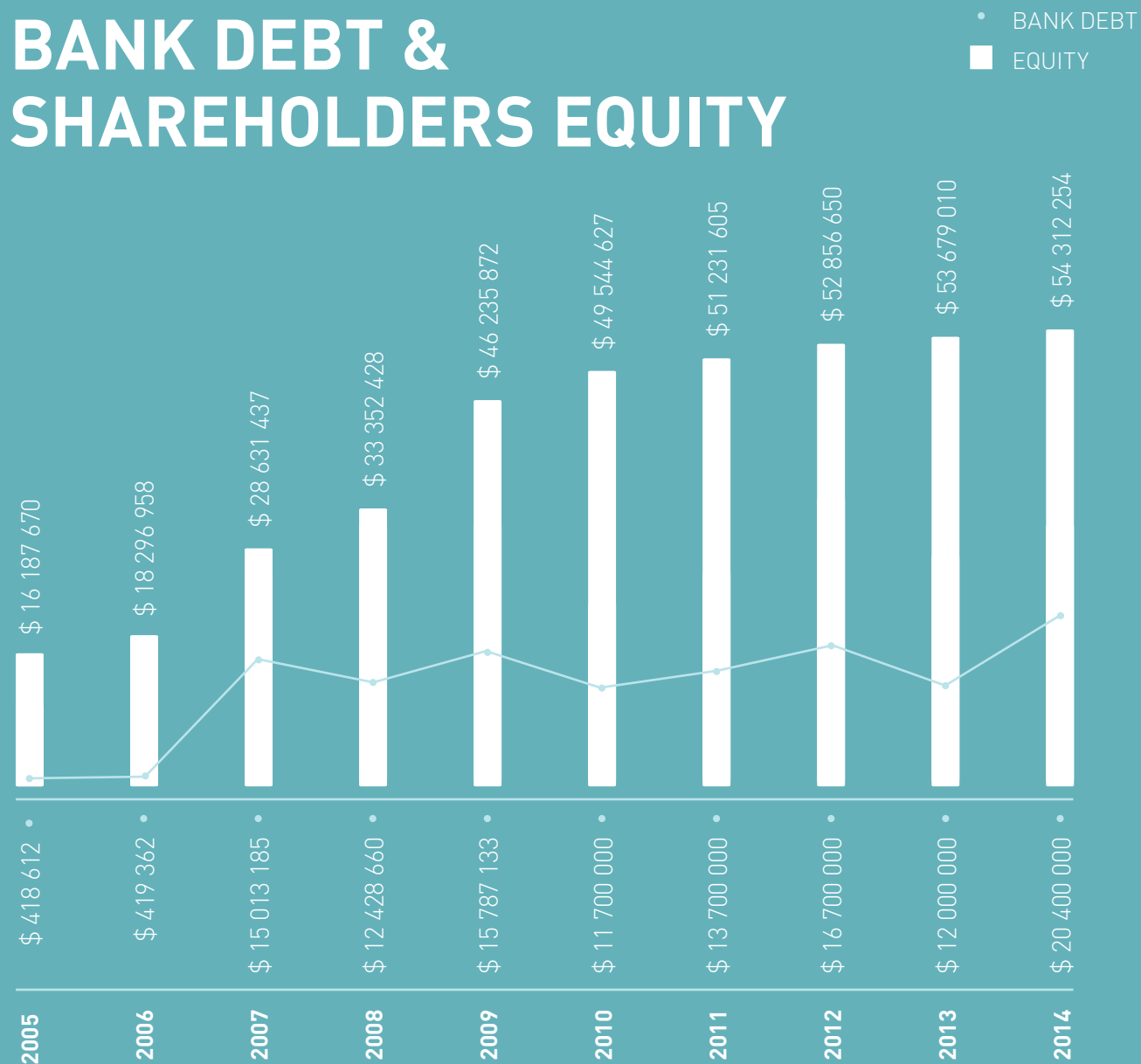
Organic Growth
\$ 98 243 714
33%
Of current sales



ABOVE
AQUISITION
TIMELINE

The timeline of acquisitions indicates each acquisition made by ARA from 2001 to 2014. The year of the acquisition, the division of the acquisition, and the annual revenue of the aquired business at the time of the acquisition is shown above.

BANK DEBT & SHAREHOLDERS EQUITY



ABOVE BANK DEBT & SHAREHOLDERS EQUITY

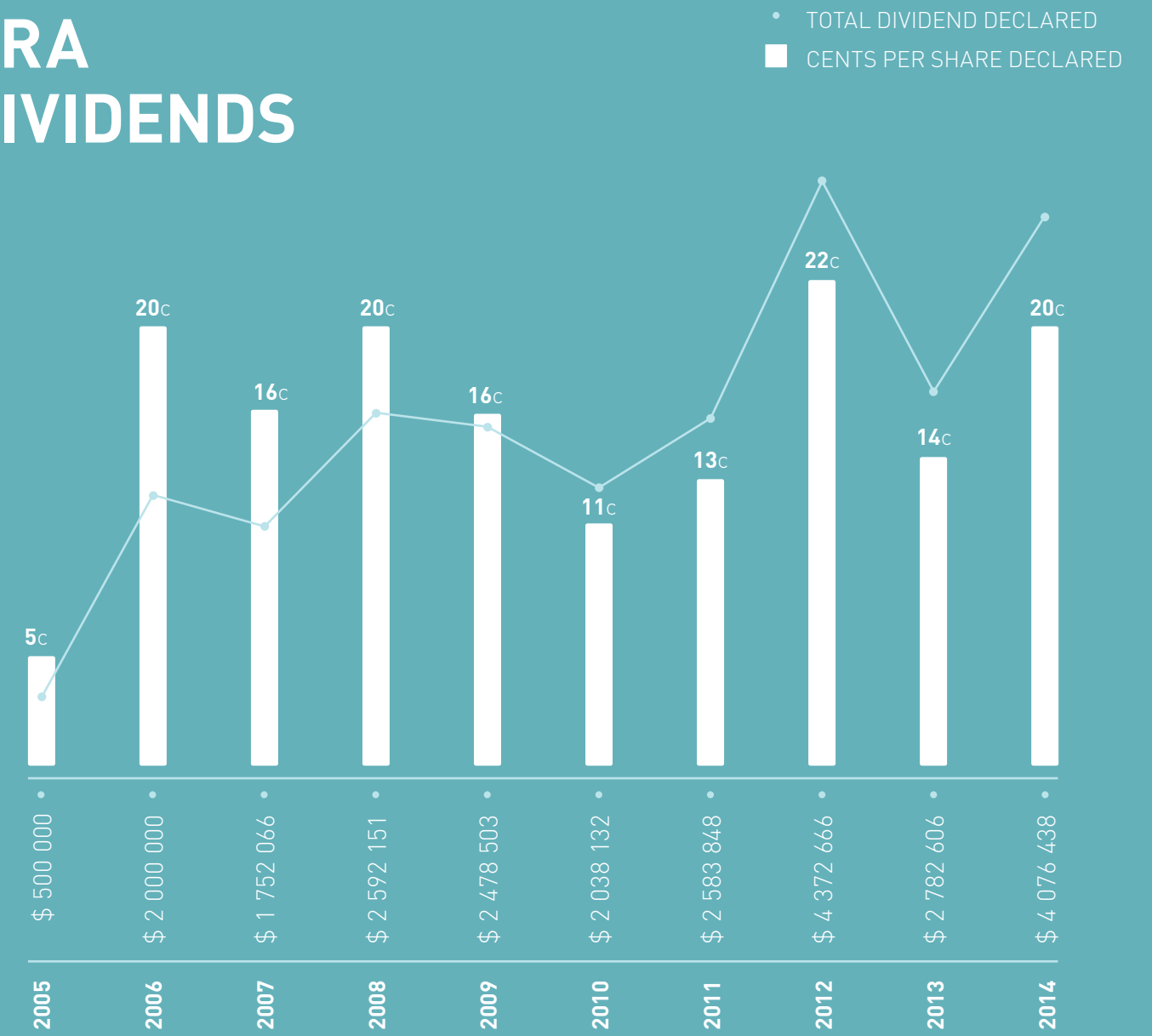
In 2001, when ARA started trading, the founders set a goal to build a sustainably profitable building and infrastructure services business with modest amounts of debt. Very few dividends were paid in the early years to allow the equity of the business to grow.

In financial year 2007, ARA began three years of aggressive acquisitions. To ensure that the company did not become over leveraged, all shareholder debt was converted to equity in 2007 and key

management had the opportunity to invest in ARA through the purchase of shares. Beginning with acquisitions in financial year 2008, ARA shares were used as partial consideration. This strategy was employed to keep key personnel and once again, to allow the company to grow but to do it in a way that maintained low financial leverage in relation to ARA's earnings.

As a result of the capital structure employed by the company, shareholders' equity grew at a rate that exceeded the growth in debt.

ARA DIVIDENDS



ABOVE ARA GROUP DIVIDENDS

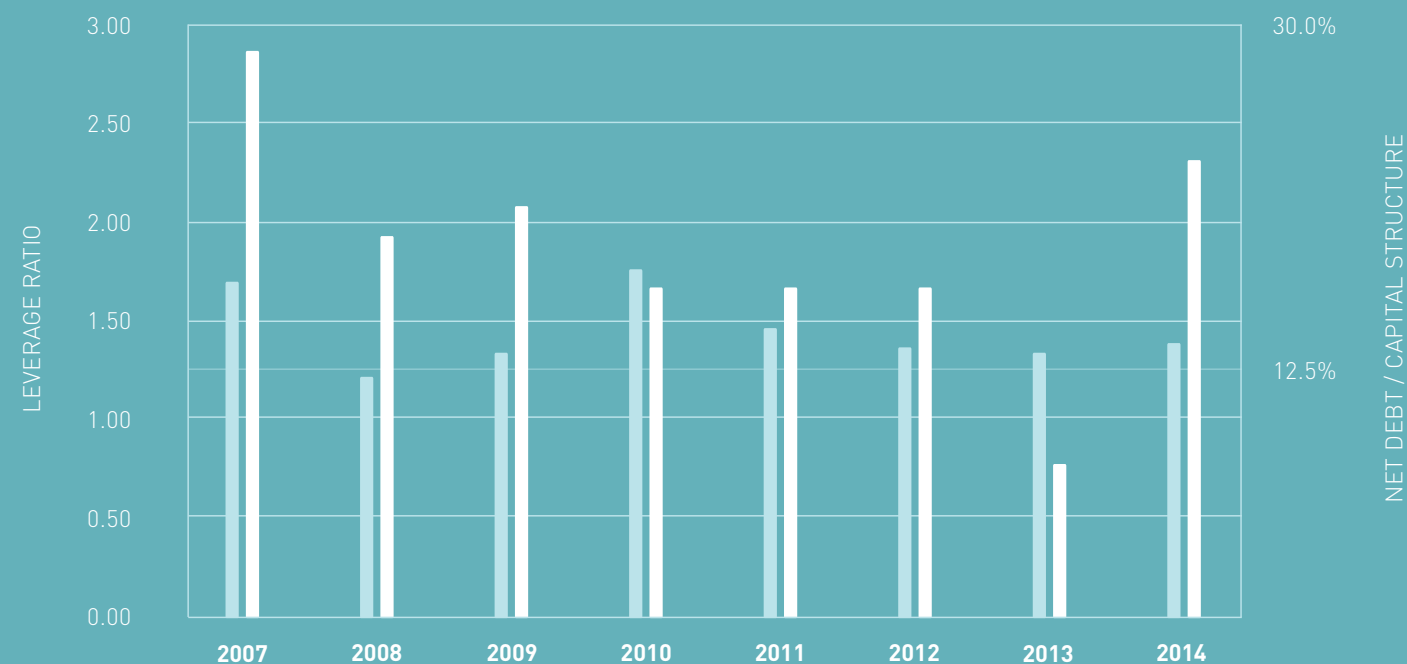
After the early years of ARA, the founders began a policy to pay dividends. During the last ten years, \$25.2 million of fully franked dividends have been declared and paid. In the period, 2012 to 2014, an average of \$.187 cents per share were declared and paid as fully franked dividends.

At 30 June 2014, there remains approximately \$12.5 million of unused franking credits.

The Directors did employ discretion in their declaration of dividends. Of paramount importance was the requirement to not become too highly leveraged, yet have funds available to grow the Group and finally to still have surplus funds to give the shareholders an adequate return on their investment. Growth, good financial management and returns to shareholders have all been accomplished.

ARA DEBT RATIOS

LEVERAGE RATIO
NET DEBT / CAPITAL STRUCTURE



2005 AND 2006 ARE NOT MEANINGFUL AS THERE WAS VIRTUALLY NO DEBT.

ABOVE LEVERAGE RATIO NET DEBT/CAPITAL STRUCTURE

As we acquired several companies in 2007, the Board of Directors set an objective that Net Debt (Bank debt less cash on hand) would not exceed 30% of the Total Capital Structure (Net Debt plus Shareholders' Equity). As the graph indicates, the Board's directive has been met.

An additional objective established by the Board of Directors was that the Leverage Ratio (Total Debt divided by the trailing twelve months EBITDA, adjusted for the EBITDA of acquisitions during the financial year) would not exceed two times and the

company would strive to maintain the Leverage Ratio at less than 1.5 times. The graph demonstrates that the Leverage Ratio has always been below 2 times. Only in two years out of the last eight years did the Leverage Ratio exceed 1.5 times and that was in 2007 (1.72) and in 2010 (1.79).

In the year just ended, 2014, ARA made three acquisitions. ARA had the discipline to end the year with a 23.3% Net Debt as a percentage of its Capital Structure and a Leverage Ratio of 1.41.

WORKING CAPITAL MANAGEMENT

MILLIONS OF DOLLARS	2012	2013	2014
Profit before income tax and acquisition expenses	8.7	5.9	9.7
Plus net interest expense	1.2	0.9	1.1
Plus depreciation	2.1	2.0	2.2
EBITDA	12.0	8.8	13.0
Operating cash (from statement of cash flows)	11.7	12.2	6.3
Plus net interest expense	1.2	0.9	1.1
Plus income tax paid before refund	2.9	1.7	0.7
Operating cash flow	15.8	14.8	8.1
OPERATING CASH FLOW AS A % OF EBITDA	132%	168%	62%

AVERAGE FOR 2012 - 2014 **121%**

FROM 2012
132%

↓

TO 2013
168%

↓

TO 2014
62%

OPERATING CASH FLOW AS A % OF EBITDA

“We continue to work very hard to turn our earnings into cash flow. We have achieved this goal in a significant way during 2012 and 2013. As a result of our growth in 2014 and the timing of the receipt of cash between 2013 and 2014 we still managed to turn 62% of our EBITDA into cash. The average for the past 3 years was 121%.”



03

ARA
HIGHLIGHTS



ARA'S AQUISITIONS IN 2014



Now a part of ARA Electrical

From the beginning of the ARA Group, the Directors had a focus on finding opportunities to develop a high voltage capability as part of its Electrical Division. In 2008, ARA acquired its first high voltage business, Transelect, and has grown that business significantly. During 2014, ARA had the opportunity to purchase a very successful high voltage underground reticulation business located in the Hunter Valley of New South Wales. The acquisition of Hunter Power continues our strategy of investing and growing ARA's high voltage capability.



Now a part of ARA Security

Four years ago, ARA Security brought a new and safe cash in transit technology to Australia. This technology involves the use of IBNS (intelligent bank note neutralisation system). ARA Security responded to a need as requested by the Australian Banking Association, for a safer method of delivering and protecting cash across the pavement and in the ATM networks, by bringing this proven technology to Australia. In order to expand the use of this technology, ARA Security acquired its own cash in transit business this past financial year. The business, Tomax Security in New South Wales, now provides a platform for ARA Security to service the market with this technology.



Now a part of ARA Manufacture

The ARA Manufacture Division manufactures a range of bullet resistant and blast resistant doors. These products are an important product line. The opportunity to purchase a major producer of additional bullet resistant and blast resistant products came to us this past financial year. As a result of this acquisition, ARA Manufacture is now the leader in Australia for these specialty physical security products. The acquisition also provides synergy to go to market with ARA Security to manufacture products for the banking industry.



The cornerstone of ARA's service delivery is our on-line asset and maintenance management system, CLARAFY®. For the past eight years, ARA has used CLARAFY® to efficiently service our clients' assets and provide transparency across all facets of our service business.

CLARAFY® provides a direct link between technicians in the field, ARA management and our customers. On each service job, ARA technicians record their actions in CLARAFY®'s mobile application against every asset they maintain or repair, including individual faults which are tracked from

creation through to completion. In doing so, the complete service history for each asset is available to our clients for the effective strategic management of their assets.

CLARAFY®'s web portal provides clients with easy, on-line access to their assets and all associated maintenance information which is updated in real time from the ARA technicians' wireless, mobile devices. The use of CLARAFY® and the transparency it provides, has allowed ARA to forge strong client working relationships built on trust and understanding.



..... Live Tracking

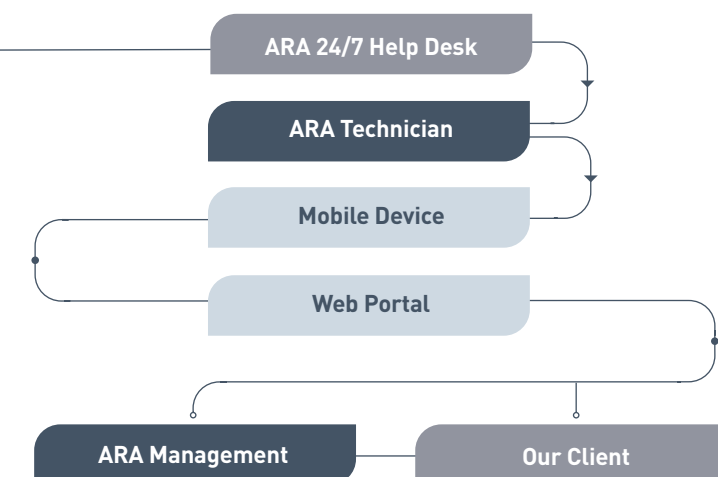


“CLARAFY® provides up-to-date information about our clients' assets, including a complete history of all associated faults and maintenance activities.”



ARA's Service Management System

ARA technicians use a mobile device to record electronically the inspection, testing and maintenance they do. The work is completed, the customer signs for it on the mobile device and the information is sent back into our system. Our clients have access to a web-based portal, so that what we do is completely transparent.



FirePASS®

A REVOLUTION IN FIRE SAFETY

ARA FirePASS® Oxygen-Reduction Fire Prevention is revolutionary fire prevention technology. It is designed to prevent fires from occurring by reducing and maintaining oxygen at non-combustible levels, otherwise known as a hypoxic atmosphere.

Unlike traditional fire suppression systems which works after a fire has started, FirePASS® has the unique ability to prevent a fire from igniting.

The key to the technology is to reduce the oxygen content of the protected environment. Normal atmosphere contains 21% oxygen. The hypoxic air injected into the space protected by FirePASS® is 15% oxygen and 84% nitrogen (1% is made up of argon, carbon dioxide and other gases). A fire cannot start in this environment. Common flammable solid materials and liquids cannot be ignited with an oxygen level below 16%.

FirePASS® has a straightforward installation process compared with a sprinkler system or a traditional fire suppression system. FirePASS® works by drawing ambient air into a hypoxic generator where it is purified and highly filtered.

Several oxygen sensors monitor and control the room environment ensuring a constant hypoxic atmosphere.

FirePASS® produces and uses breathable air for fire prevention. It is safe for people and safe for the environment.

FirePASS® works in any situation including where the highest level of fire protection is essential. I.e: high-value technical installations where un-interrupted operation is a must.

The deterioration of materials and stored goods is diminished due to the reduced oxygen content in the protected space. This slows oxidation and preserves materials, equipment, documents, artworks, museum exhibits and artifacts.



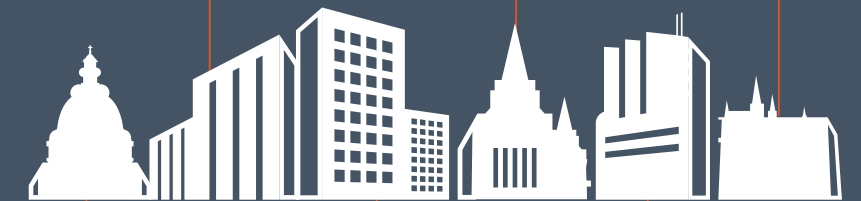
Applications

- Data Centres
- Server Rooms
- Electrical Switch Rooms
- Warehouses
- Museums
- Archives
- Libraries
- Art Galleries
- Control Rooms in power plants
- Hazardous materials storage
- Food storage areas / deep freeze / cold storage rooms

DATA CENTRES
SERVER ROOMS

ARCHIVES

LIBRARIES



MUSEUMS

ELECTRICAL
SWITCHROOMS

WAREHOUSES





04

OUR
DIVISIONS



ARA'S REVENUE
IS COMPRISED OF

71%

Service

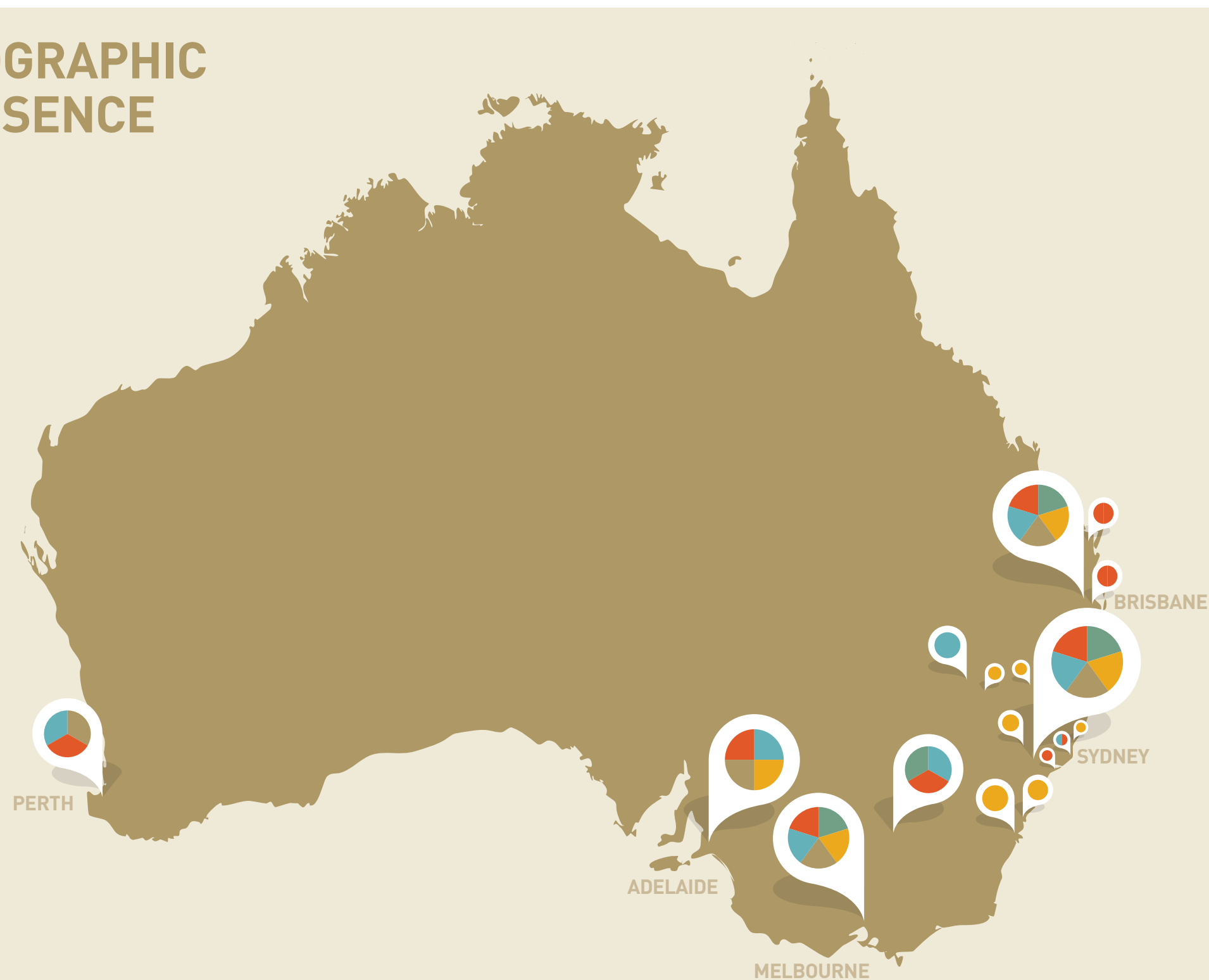
18%

Install

11%

Product

GEOGRAPHIC PRESENCE



ARA Locations

ACT

CANBERRA

NSW

CENTRAL COAST

DUBBO

MEDOWIE

MUDGE

NEWCASTLE

NOWRA

RYDALMERE

SINGLETON

SYDNEY

WOLLONGONG

QLD

BRISBANE

BUNDABERG

GOLD COAST

SA

ADELAIDE

VIC

MELBOURNE

WA

PERTH



ARA DIVISIONS

2014 DIVISIONAL REVENUE

\$68 million

\$47 million

\$103 million

\$18 million

\$65 million

2014 ARA REVENUE

\$301
MILLION

Reliable solutions
for your facility
and infrastructure



All aspects
of fire protection



Energy management of
commercial buildings



Electrical, high voltage,
data and engineering



Aluminium and steel
door manufacturer



Integration of and solutions
for electronic security

Inspection & Testing

Sprinkler Systems

Detection & EWIS

Passive & Fire Doors

Portable Systems

Special Hazards

Oxygen Reduction

Pipe Fabrication

HVAC Design

Mechanical Ventilation

Air Conditioning

Chiller Plants

Building Automation

Energy Management

Multi Trade Services

High Voltage Services

Engineering Solutions

Installation Services

Switchboards

Mobile Switch Rooms

Data Centres

Structured Cabling

Steel Doors

Bi-Folding Doors

Counterweight Doors

Sliding Doors

Window Systems

Bio-Containment

Security Doors & Windows

Pass Through Units

Access Control

CCTV

ATM Security & Guarding

ATM Maintenance (FLM)

Cash In Transit Solutions

Electronic Security Solutions

Identification Solutions

OUR END-TO-END SERVICE

DESIGN

INSTALL

24 HR SERVICE

MAINTENANCE

UPGRADE



OUR MANAGERS



“
ARA is truly a national fire protection service provider that competes very effectively against the multinational competitors. The highlight of this financial year was the introduction to the Australian market of a revolutionary fire prevention technology, hypoxic fire prevention (see www.araFirePASS.com.au). We are well positioned to continue to grow our service business in 2015.”

ED FEDERMAN



“
2014 was a challenging year in the mechanical services industry. Many competitors failed during the year. Fortunately, ARA is well positioned with a significant service business that is growing. We also focused on retrofit work rather than new construction. We have many opportunities in 2015 to assist our clients in their efforts to control energy management costs and reduce the greenhouse effect of their mechanical systems.”

PHIL HARDING



“
During this past financial year, ARA Electrical focused its growth in its high voltage capabilities. The growth came through an acquisition in December 2013 and organic growth with a start up business of high voltage testing and commissioning and high voltage services to the mining industry in the Hunter Valley of New South Wales. 2014 was a record year of sales and earnings for the Electrical Division.”

BRETT CHAMBERS



“
The 2014 financial year was a year of positive change. The Sealeck steel door and window business was combined with the Monarch and Renlita aluminium and steel door business in our major factory in Adelaide and a smaller factory in Sydney. Significant savings were realised in this strategic alignment. In December 2013 we acquired the Cardinal Brothers (CBROS) Physical Security business in Melbourne. This acquisition has enhanced ARA's physical security product offerings for high end bullet and blast resistant products.”

MARK PAMULA



“
The Security Division had significant organic growth in the 2014 financial year. An investment was made in the vertical markets of cash in transit and first line maintenance services for ATM's. We expect to see improved results in these areas of our business in 2015. Our commercial and financial institution service businesses delivered large enterprise level project roll outs to our major customers very successfully. We continue to perform at a very high level with regard to our service level agreements.”

TONY FRANOV



05



**ARA
INITIATIVES**



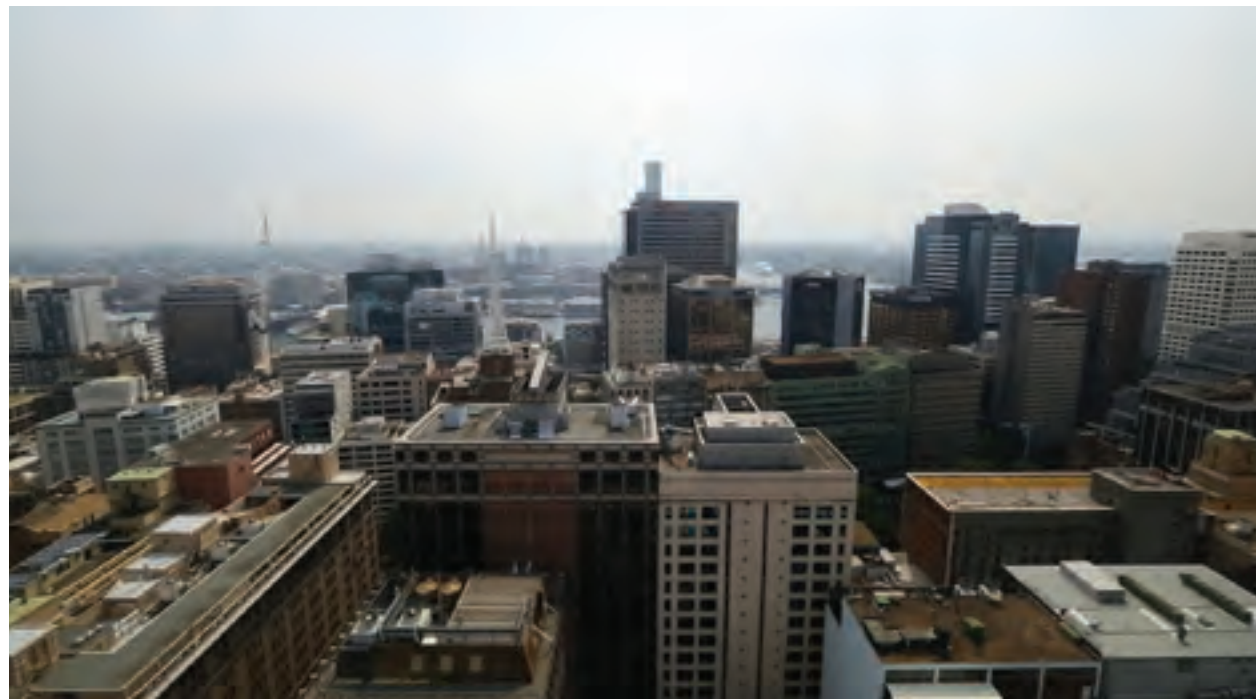
Internal Audit

As the company has grown in size and substance, the Management Team and the Board of Directors have recognised the need to continually improve its corporate governance. To this end, during the past financial year, ARA engaged PriceWaterhouseCoopers, to be its outsourced internal audit function.

The engagement is for an initial three year period in which each location of the ARA Group will be audited at least once and all significant processes will be reviewed. This action was taken to monitor our internal control environment.

All important processes will be scrutinised for improvements. The results of all the work done by PriceWaterhouseCoopers will be reported to the Board of Directors.

The Management Team has embraced this additional level of review. There is a fundamental goal among Senior Management to continually improve. Both the Management Team and the Board of Directors believe that the addition of an internal audit function is an important step in the development and maturity of the ARA Group.



Change in the Board of Directors

Since the founders of ARA, Leo Browne and Edward Federman, started the business over 13 years ago, the company has managed the business as if it was publicly listed. ARA has been very transparent in sharing its results of operations and audited accounts with customers, suppliers and any interested party. We believe our financial strength is a competitive advantage.

In an additional step to strengthen ARA's corporate governance, it has been decided

to bring in outside directors to the Board of Directors. To achieve that goal, James Marshall, a partner at Ashurst, one of Australia's leading law firms, will be appointed to the Board of Directors along with Bruce Higgins, an experienced executive and company director.

The two new directors, along with the founders of ARA, bring years of experience to the ARA Group Board of Directors.





ARA EMPLOYER OF CHOICE

Since we started the ARA Group, we have taken seriously our obligations to our employees. Without good people in the organisation we could never have accomplished the profitable growth that we have achieved in our journey to date.

We have tried to create a culture of quality in the work that we do, a feeling of inclusion of all of our employees and a place of work where our employees want to be.

Employee Owned Company

One aspect of the dream of the founders since the start of ARA is that the company would be employee owned. Beginning in 2007, shares were made available for employees to purchase. In addition to shares purchased by

employees, ARA shares have been issued to help acquire companies. Shares are always available for employees to purchase.

Corporate Health Plan

As part of ARA's commitment to be an employer of choice, we've negotiated a very attractive corporate health insurance plan with nib, an Australian health insurance provider. The ARA Group corporate health insurance plan gives our employees a great range of private health cover, with some additional

benefits and savings exclusive to the ARA Group account.

We strongly believe that the benefits of having basic health cover is essential in today's world in dealing with injury and illness and is likely to reduce the recovery periods.

Workplace Equality

The ARA Group is an Equal Opportunity Employer. The company takes its obligations seriously to provide a workplace that maximises the full potential of all its employees. ARA is compliant with the

Workplace Gender Equality Act 2012.

ARA has been proactive in ensuring that it has consistently been compliant with current workplace equality requirements.

BETTER BRANDING

Taking our brand presence from strength to strength

The ARA Group has taken steps to communicate brand values, deepen relationships with our community and pave the way for further growth. In the last year, we've refreshed our brand and streamlined

our company structure by creating clear operating divisions.

Our new logo demonstrates clearly who we are and what we do.



“The ARA Group has taken steps to communicate brand values, deepen relationships with our community and pave the way for further growth.”

OFFICE REDESIGN

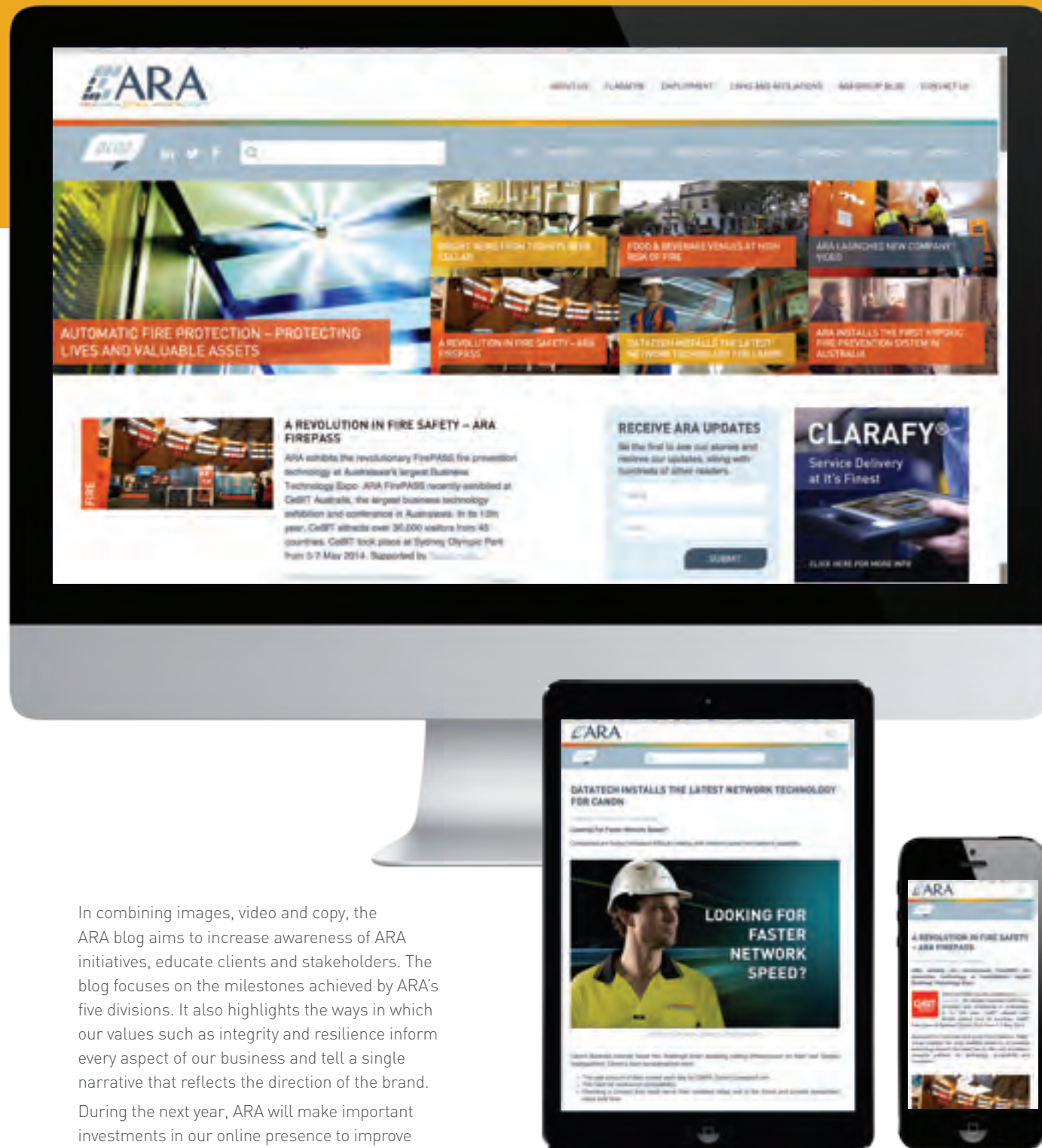
In the last year, the ARA Group undertook a major redesign of our nationwide office network by introducing open layouts and optimising existing space. The initiative has helped improve internal communication processes, allowed staff members and

teams to collaborate more effectively and fostered transparency across all levels of the business. It's also allowed the ARA Group to operate more cohesively and function as a clear and unified brand.



THE ARA BLOG *and its purpose*

“In the coming months, ARA will make important investments in our online presence.”



In combining images, video and copy, the ARA blog aims to increase awareness of ARA initiatives, educate clients and stakeholders. The blog focuses on the milestones achieved by ARA's five divisions. It also highlights the ways in which our values such as integrity and resilience inform every aspect of our business and tell a single narrative that reflects the direction of the brand. During the next year, ARA will make important investments in our online presence to improve communications of who we are and what we do. Initiatives such as frequent blog updates as well as social media improvements take centre stage in a strategy that allows us to tell our brand's stories and assist our strategy for long-term growth.



ARA IN THE COMMUNITY

Our Social Responsibility



THE ARA ENDOWMENT FUND

The ARA Endowment Fund was established in June 2009 as part of our focus to give back to the communities where we do business. The ARA Endowment Fund currently has a principal balance of approximately \$450,000. Annual earnings from the Fund are donated to registered Australian charities. ARA staff choose the charities in their respective communities.

BEAR COTTAGE

The ARA Group has also worked with Bear Cottage, a facility that provides terminally ill children and their families medical care, respite, and end of life care. ARA provides pro bono facility management services. Our contribution has an ongoing impact on the organisation's ability to improve the lives of children in need and ease the burden placed on their families.



TARONGA ZOO

For the past several years, ARA has supported Taronga Zoo as a Champion sponsor. ARA's commitment helps fund the Zoo's conservation campaigns as well as critical research into wildlife protection and environmental sustainability.



“ARA sponsors the Emu exhibit at Taronga Zoo. Like an Emu, a uniquely Australian bird who only moves forward, ARA focuses it's energy on moving ahead.”



06



**FINANCIAL
REPORT**

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561

Directors' Report

Your directors present their report on the company and its controlled entities for the financial year ended 30 June 2014.

The names of the directors in office at any time during or since the end of the year are:

<i>Leo Browne</i>	<i>Brian Davies</i>
<i>Peter Browne</i>	<i>Edward Federman</i>
<i>Brett Chambers</i>	<i>Norbert Schweizer</i>

RESULTS OF OPERATIONS

The Total Comprehensive Income of the economic entity for the financial year after providing for income tax and before eliminating outside equity interests amounted to \$6,309,679 (2013: Total Comprehensive Income \$3,852,966). The Total Comprehensive Income was 64% higher than the previous year. The result was the highest in the history of the ARA Group.

The increase in Total Comprehensive Income was principally due to a significant improvement at the Group's Fire Division in Queensland during the financial year. There was also a significant improvement in the operating results at the Group's Electrical Division partially offset by a reduction in the operating result of the Mechanical Division.

REVIEW OF OPERATIONS

Total sales of the Group's products and services were \$301,054,233 in 2014 compared with \$279,972,944 in 2013, an increase of 7.5%. Organic growth was \$10.8 million, or 3.8%, whilst sales growth from acquisitions represented \$10.3 million, or 3.7%. The Group's earnings before interest, tax, depreciation and amortisation (EBITDA) amounted to \$13,020,857 in 2014 (before acquisition expenses) compared with \$8,809,653 in 2013, an increase of \$4.2 million, or 47.8%. The Group's EBITDA before acquisition expenses and profit sharing was \$15.4 million in 2014 (5.1% of revenue) and \$11.0 million in 2013 (3.9% of revenue).

The increase in EBITDA before acquisition expenses was principally due to the increase in operating earnings of \$3.0 million at the Queensland fire protection business (EBITDA of \$1.4 million in 2014 compared to a loss of \$1.6 million in 2013) and the increase in EBITDA at the Group's Electrical Division in the amount of \$2.8 million (of which \$1.5 million resulted from an acquisition during 2014). The decrease in EBITDA at the rest of the Group's operations was \$1.6 million in 2014. This was principally due to reduced earnings resulting from lower volume at the Group's Mechanical Division.

There were a number of one off costs and gains included in Net Profit for the year, as set out below. The restructuring costs in the Manufacture Division relate to the closure and relocation of our plant in New South Wales to a combined operation in our existing plant in South Australia. The costs associated with a failed acquisition relate to external legal and accounting fees. The gain arising as a result of fair value of assets in excess of purchase price relates to an acquisition made during the year.

Restructuring costs in the Manufacture Division	\$686,676
Costs associated with a failed acquisition	\$316,281
Fair value of assets in excess of purchase price	<u>(\$854,000)</u>
Total one off costs	<u>\$148,957</u>

There were three acquisitions made during the financial year. The most significant acquisition was a high voltage installation and service business. A small security business and a small manufacturing business were also acquired during the year.

Throughout the financial year the operating businesses maintained a strong forward order book. At 30 June 2014 the confirmed forward orders totalled approximately \$118 million (30 June 2013: \$130 million). The reduction in the confirmed forward orders is due principally to the reduction in backlog at the Electrical Division due to work being completed on major projects and the reduction in backlog at the Security Division due to the timing of work being done on multi year service contracts.

The Group's net debt increased by \$11.9 million from \$4.6 million at 30 June 2013 to \$16.5 million at 30 June 2014. The increase in net debt is principally due to acquisitions (\$7.6 million) and the payment of \$3.6 million in July 2013 for the 33% of ARA Manufacture (previously Sealeck) that was owned by a Director of the business who retired during the financial year.

The overall operating margin increased during the 2014 financial year from 3.1% of sales to 4.3% of sales. The Group will continue to concentrate on improvements in the operating margin in 2015.

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561

PRINCIPAL ACTIVITIES

The principal activities of the economic entity during the financial year were the provision of essential building services (installation and service) such as fire protection services, electrical, electrical engineering and high voltage services, electronic security services and products, air conditioning, facilities management and building automation, and the manufacturing of specialised building products such as steel doors, ballistic doors and partitions, steel security and steel fire doors, aluminium security shutters and grilles. There were no significant changes in the nature of the activities of the companies in the economic entity during the year.

SIGNIFICANT CHANGES IN STATE OF AFFAIRS

There were no significant changes in the state of affairs of the company during the financial year.

SUBSEQUENT EVENTS

No matters or circumstances have arisen since the end of the financial year which significantly affected or may significantly affect the operations of the economic entity, the results of those operations, or the state of affairs of the economic entity in future financial years.

FUTURE DEVELOPMENTS

The Group will continue to focus on margin improvements in all of its businesses. The Directors continue to seek management to focus on margin improvements, although it is recognised that the competitive environment and the state of the local economy makes it difficult for significant margin increases.

The Group's acquisition strategy will remain consistent in its approach to examine opportunities that complement its current services and products. It is expected the Group will continue to focus on organic growth and improved operating margins in 2015 although appropriate acquisition opportunities will be thoroughly investigated. It remains the goal of the Directors to pay dividends each quarter in 2015. The Group did not make a dividend payment during the first quarter of 2014 but made two dividend payments in the fourth quarter of 2014.

If the Group identifies appropriate acquisitions in 2015 it will likely use a combination of new equity and bank debt to finance the execution of any acquisitions, as it did in 2014. In any event, the Directors will ensure that the Group does not become highly leveraged. In the absence of any acquisitions in 2015, the Group has budgeted to reduce debt in the amount of \$2.4 million. The goal of the Group remains that its net debt will not exceed 30% of its total capital structure. At 30 June 2014, net debt was \$16.5 million, or 23% of its capital structure (\$4.6 million at 30 June 2013 and 8% of its capital structure). At 30 June 2014, the leverage ratio (total debt divided by the trailing twelve months EBITDA, adjusted for acquisitions made during the year) was 1.41 (30 June 2013: 1.36).

ENVIRONMENTAL REGULATIONS

The economic entity's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory. The Group has embarked upon a plan to reduce its carbon footprint in the environment. The Group has implemented an Environmental Management Policy and continues to work towards ISO accreditation.

DIVIDENDS

Fully franked dividends amounting to \$4,076,438 were declared and paid during the financial year (2013: \$2,782,606 or \$0.14 per share). A total of \$0.20 per share was paid during the financial year 2014.

SHARE OPTIONS

No options over issued shares or interests in the company were granted during or since the end of the financial year and there were no options outstanding at the date of this report.

INDEMNIFICATION AND INSURANCE OF DIRECTORS AND OFFICERS

No indemnities have been given or insurance premiums paid during, or since the end of the financial year for any person who is, or has been an officer of the Group.

INDEMNIFICATION OF AUDITORS

To the extent permitted by law, the Group has agreed to indemnify its auditors, Ernst & Young, as part of the terms of its audit engagement agreement against claims by third parties arising from the audit (for an unspecified amount). No payment has been made to indemnify Ernst & Young during or since the financial year.

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561


PROCEEDINGS ON BEHALF OF THE COMPANY

No person has applied for leave of the Court to bring proceedings on behalf of the company or intervene in any proceedings to which the company is a party for the purpose of taking responsibility on behalf of the company for all or any part of those proceedings. The company was not a party to any such proceedings during the year.

AUDITOR'S INDEPENDENCE DECLARATION

The auditor's independence declaration is included on page 51 of the financial report.

Signed in accordance with a resolution of the Board of Directors made pursuant to s.298(2) of the Corporations Act 2001:

Director 
Edward Federman

Dated this 7th day of August 2014



ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

Statement of Profit or Loss and Other Comprehensive Income

	Note	Consolidated		Parent	
		2014	2013	2014	2013
		\$	\$	\$	\$
Revenues	2	301,054,233	279,972,944	-	-
Other income	3	1,079,497	436,424	-	17,684,054
Changes in inventories of finished goods and work in progress		348,987	537,901	-	-
Raw materials and consumables used		(82,656,112)	(79,463,502)	-	-
Employee benefits expense		(114,851,760)	(105,587,283)	-	-
Management and sub contract fees		(63,161,402)	(59,833,162)	-	-
Profit sharing expense		(2,336,203)	(2,168,294)	-	-
Depreciation and amortisation expenses	4	(2,233,641)	(2,020,468)	(40,036)	(20,340)
Finance costs	4	(1,110,495)	(911,720)	(1,082,255)	(911,706)
Other expenses from ordinary activities		(26,443,695)	(25,042,407)	(662,226)	(298,761)
Acquisition expenses		(214,885)	(72,399)	(214,885)	(72,399)
Profit before income tax expenses		9,474,524	5,848,034	(1,999,402)	16,380,848
Income tax benefit / (expense)	5	(3,164,845)	(1,995,068)	531,869	219,909
Net profit for the year		6,309,679	3,852,966	(1,467,533)	16,600,757
Other comprehensive income, net of tax		-	-	-	-
Total comprehensive income for the year		6,309,679	3,852,966	(1,467,533)	16,600,757
Total comprehensive income for the year is attributable to:					
Non-controlling interest	19	25,381	289,940	-	-
Owners of the Parent		6,284,298	3,563,026	(1,467,533)	16,600,757
		6,309,679	3,852,966	(1,467,533)	16,600,757

The accompanying notes form part of these financial statements.

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

Statement of Financial Position

	Note	Consolidated		Parent	
		2014	2013	2014	2013
		\$	\$	\$	\$
CURRENT ASSETS					
Cash and cash equivalents	7	3,914,788	7,418,508	139,890	396,847
Trade and other receivables	8	43,724,610	37,610,162	9,204,815	9,153,428
Inventories and construction work in progress	9	16,481,758	13,366,000	-	-
Other assets	10	613,499	1,296,212	583,616	123,308
TOTAL CURRENT ASSETS		64,734,655	59,690,882	9,928,321	9,673,583
NON-CURRENT ASSETS					
Trade and other receivables	8	-	-	27,728,978	21,082,010
Other financial assets	11	127,928	237,747	65,187,459	52,378,842
Property, plant and equipment	13	7,669,706	5,804,317	-	-
Deferred tax assets		4,098,374	3,915,760	79,377	9,393
Goodwill and intangible assets	14	59,855,377	51,082,796	5,679	5,679
TOTAL NON-CURRENT ASSETS		71,751,385	61,040,620	93,001,493	73,475,924
TOTAL ASSETS		136,486,040	120,731,502	102,929,814	83,149,507
CURRENT LIABILITIES					
Trade and other payables	15	46,311,972	43,100,439	511,017	513,943
Income tax payable		1,482,895	-	-	-
Employee benefits	17	9,185,981	8,103,126	-	-
TOTAL CURRENT LIABILITIES		56,980,848	51,203,565	511,017	513,943
NON-CURRENT LIABILITIES					
Interest bearing loans and borrowings	16	20,400,000	12,000,000	55,151,966	31,924,765
Deferred tax liabilities		3,445,672	2,507,321	-	-
Employee benefits	17	1,347,266	1,341,606	-	-
TOTAL NON-CURRENT LIABILITIES		25,192,938	15,848,927	55,151,966	31,924,765
TOTAL LIABILITIES		82,173,786	67,052,492	55,662,983	32,438,708
NET ASSETS		54,312,254	53,679,010	47,266,831	50,710,799
EQUITY					
Contributed equity	18	35,780,514	33,680,511	35,780,514	33,680,511
Retained profits		21,044,620	18,836,760	11,486,317	17,030,288
Other reserves	18	(2,621,634)	-	-	-
Non-controlling interests	19	108,754	1,161,739	-	-
TOTAL EQUITY		54,312,254	53,679,010	47,266,831	50,710,799

The accompanying notes form part of these financial statements.

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

Statement of Changes in Equity

Consolidated	Note	Share Capital \$	Retained Earnings \$	Other Reserves \$	Non-Controlling Interest \$	Total Equity \$
Balance at 1 July 2012		33,680,511	18,056,340	-	1,119,799	52,856,650
Profit for the year		-	3,563,026	-	289,940	3,852,966
Other comprehensive income		-	-	-	-	-
Total comprehensive income for the year		-	3,563,026	-	289,940	3,852,966
Transactions with owners in their capacity as owners:						
Dividends paid or provided for		-	(2,782,606)	-	(248,000)	(3,030,606)
Balance at 30 June 2013	18	33,680,511	18,836,760	-	1,161,739	53,679,010
Profit for the year		-	6,284,298	-	25,381	6,309,679
Other comprehensive income		-	-	-	-	-
Total comprehensive income for the year		-	6,284,298	-	25,381	6,309,679
Transactions with owners in their capacity as owners:						
Shares issued during the year		2,100,003	-	-	-	2,100,003
Acquisition of remaining interest in a controlled entity	18b	-	-	(2,621,634)	(1,078,366)	(3,700,000)
Dividends paid or provided for		-	(4,076,438)	-	-	(4,076,438)
Balance at 30 June 2014	18	35,780,514	21,044,620	(2,621,634)	108,754	54,312,254
Parent	Note	Share Capital \$	Retained Earnings \$	Total Equity \$		
Balance at 1 July 2012		33,680,511	3,212,137	36,892,648		
Profit for the year		-	16,600,757	16,600,757		
Other comprehensive income		-	-	-		
Total comprehensive income for the year		-	16,600,757	16,600,757		
Transactions with owners in their capacity as owners:						
Shares issued during the year		-	-	-		
Dividends paid or provided for		-	(2,782,606)	(2,782,606)		
Balance at 30 June 2013	18	33,680,511	17,030,288	50,710,799		
Profit for the year		-	(1,467,533)	(1,467,533)		
Other comprehensive income		-	-	-		
Total comprehensive income for the year		-	(1,467,533)	(1,467,533)		
Transactions with owners in their capacity as owners:						
Shares issued during the year		2,100,003	-	2,100,003		
Dividends paid or provided for		-	(4,076,438)	(4,076,438)		
Balance at 30 June 2014	18	35,780,514	11,486,317	47,266,831		

The accompanying notes form part of these financial statements.

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

Statement of Cash Flows

	Note	Consolidated		Parent	
		2014 \$	2013 \$	2014 \$	2013 \$
CASH FLOW FROM OPERATING ACTIVITIES					
Receipts from customers		327,556,655	317,545,793	-	-
Payments to suppliers and employees		(319,989,309)	(302,767,764)	(1,061,169)	(536,604)
Dividends received		-	-	-	17,677,500
Interest received		12,688	42,968	-	6,554
Borrowing costs paid		(1,110,495)	(911,720)	(1,082,255)	(911,706)
Income tax paid		(97,614)	(1,718,269)	(135,144)	(1,051,190)
Net cash flows from / (used in) operating activities	23b	6,371,925	12,191,008	(2,278,568)	15,184,554
CASH FLOW FROM INVESTING ACTIVITIES					
Purchase of property, plant and equipment		(2,931,441)	(2,312,404)	-	-
Proceeds from sale of property, plant and equipment		128,302	185,366	-	-
Payment for investments and businesses acquired	23d	(7,358,741)	(884,086)	(7,508,614)	(884,086)
Payment for intangibles		-	(10,901)	-	-
Repayments received from/(to) related parties		-	-	9,263,990	(6,801,777)
Net cash flows from / (used in) investing activities		(10,161,880)	(3,022,025)	1,755,376	(7,685,863)
CASH FLOW FROM FINANCING ACTIVITIES					
Proceeds from borrowings		100,600,000	45,300,000	100,600,000	45,300,000
Repayment of borrowings		(92,200,000)	(50,000,000)	(92,200,000)	(50,000,000)
Purchase of equity in non-controlling interest		20,000	-	-	-
Proceeds from issued capital		-	-	-	-
Acquisition of non-controlling interest		(3,600,000)	-	(3,600,000)	-
Dividends paid - Owners of the parent entity		(4,533,765)	(2,722,794)	(4,533,765)	(2,722,794)
Dividends paid - Non-controlling interest		-	(248,000)	-	-
Net cash flows from / (used in) financing activities		286,235	(7,670,794)	266,235	(7,422,794)
Net increase / (decrease) in cash and cash equivalents		(3,503,720)	1,498,189	(256,957)	75,897
Cash at beginning of year		7,418,508	5,920,319	396,847	320,950
Cash and cash equivalents at end of year	23a	3,914,788	7,418,508	139,890	396,847

The accompanying notes form part of these financial statements.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

This special purpose financial report has been prepared for distribution to the members to fulfil the directors’ financial reporting requirements under the Corporations Act 2001. The accounting policies used in the preparation of this financial report are consistent with the previous years, and are, in the opinion of the directors, appropriate to meet the needs of members:

(i) The financial report has been prepared on an accrual basis of accounting including the historical cost convention and the going concern assumption.

(ii) The Company is not a reporting entity because in the opinion of the directors there are unlikely to exist users of the financial report who are unable to command the preparation of reports tailored so as to satisfy specifically all of their information needs.

The financial report has been prepared in accordance with the recognition and measurement principles of Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the Corporations Act 2001. It contains only those disclosures considered necessary by the directors to meet the needs of the members.

ARA Group Pty Limited (the Company) is a for profit company limited by shares, incorporated and domiciled in Australia.

The report is also prepared in Australian Dollars.

The financial report of ARA Group Pty Limited (the Company) and its controlled entities (the Group) for the year ended 30 June 2014 was authorised by the Board on the 6th August 2014.

New accounting standards and interpretations

(i) Changes in accounting policies, new and amended standards and interpretations

The accounting policies adopted are consistent with those of the previous financial year.

The Group has adopted the following new and amended Australian Accounting Standards and AASB Interpretations as of 1 January 2013:

- ▶ AASB 10 Consolidated Financial Statements, AASB 127 Separate Financial Statements
- ▶ AASB 12 Disclosure of Interests in Other Entities
- ▶ AASB 101 Presentation of Items of Other Comprehensive Income - Amendments to AASB 101

The adoption of the above new and amended Australian Accounting Standards and AASB Interpretations do not have any impact on the presentation of the financial statements, Group's financial position, or performance.

(ii) Accounting standards and interpretations issued but not yet effective

Certain Australian Accounting Standards and Interpretations have recently been issued or amended but are not yet effective and have not been adopted by the Group for the annual reporting period ended 30 June 2014. The directors have not early adopted any of these new or amended standards or interpretations. The directors have not yet fully assessed the impact of these new or amended standards (to the extent relevant to the Group) and interpretations.

The following significant accounting policies, which are consistent with the previous period unless otherwise stated, have been adopted in the preparation of this report:

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

a. Basis of consolidation

Subsidiaries are all those entities over which the Group has the power to govern the financial and operating policies so as to obtain benefits from their activities. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

The financial statements of the Subsidiaries are prepared for the same reporting period as ARA Group Pty Limited, using consistent accounting policies. In preparing the consolidated financial statements, all intercompany balances, transactions, unrealised gains and losses resulting from intra-group transactions and dividends have been eliminated in full.

The acquisition of subsidiaries is accounted for using the acquisition method of accounting. The acquisition method of accounting involves recognising at acquisition date, separately from goodwill, the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. The identifiable assets acquired and the liabilities assumed are measured at their acquisition date fair values.

The difference between the above items and the fair value of the consideration (including the fair value of any pre-existing investment in the acquiree) is goodwill.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group’s cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquire are assigned to those units.

Non-controlling interests are allocated their share of net profit after tax in the statement of profit or loss and other comprehensive income and are presented within equity in the consolidated statement of financial position, separately from the equity of the owners of the Parent. Losses are attributed to the non-controlling interest even if that results in a deficit balance.

A change in the ownership interest of a subsidiary that does not result in a loss of control, is accounted for as an equity transaction.

If the Group loses control over a subsidiary, it:

- ▶ Derecognises the assets (including goodwill) and liabilities of the subsidiary;
- ▶ Derecognises the carrying amount of any non-controlling interest;
- ▶ Derecognises the cumulative translation differences, recorded in equity;
- ▶ Recognises the fair value of the consideration received;
- ▶ Recognises the fair value of any investment retained;
- ▶ Recognises any surplus or deficit in profit or loss; and
- ▶ Reclassifies the Parent's share of components previously recognised in other comprehensive income to profit or loss, or retained earnings, as appropriate.

b. Current versus Non-Current Classification

The Group presents assets and liabilities in the statement of financial position based on current/non-current classification. An asset is current when:

- ▶ It is expected to be realised or intended to be sold or consumed in the normal operating cycle
- ▶ It is held primarily for the purpose of trading
- ▶ It is expected to be realised within twelve months after the reporting period, or
- ▶ It is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

b. Current versus Non-Current Classification (continued)

A liability is current when:

- It is expected to be settled in the normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period

The Group classifies all other liabilities as non-current.

Deferred tax assets and liabilities are classified as non-current assets and liabilities.

c. Income Tax

The charge for income tax expense for the year is based on the profit for the year adjusted for any non-assessable or disallowed items. It is calculated using tax rates that have been enacted or are substantively enacted by the reporting date.

Deferred tax is accounted for using the statement of tax balance sheet method in respect of temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. No deferred income tax will be recognised from the initial recognition of an asset or liability, excluding a business combination, where there is no effect on accounting or taxable profit or loss.

Deferred tax is calculated at the tax rates that are expected to apply to the period when the asset is realised or liability is settled. Deferred tax is credited in the statement of profit or loss and other comprehensive income except where it relates to items that may be credited directly to equity, in which case the deferred tax is adjusted directly against equity.

Deferred income tax assets are recognised to the extent that it is probable that future profits will be available against which deductible temporary differences can be utilised.

The amount of benefit brought to account or which may be realised in the future is based on the assumption that no adverse change will occur in income taxation legislation and the anticipation that the economic entity will derive sufficient future assessable income to enable the benefit to be realised and comply with the conditions of deductibility imposed by the law.

ARA Group Pty Limited and its wholly-owned subsidiaries have formed an income tax consolidated group under the Tax Consolidation Regime. Each entity in the group recognises its own current and deferred tax liabilities, except for any deferred liabilities resulting from unused tax losses and tax credits, which are immediately assumed by the parent entity. The current tax liability of each group entity is then subsequently assumed by the parent entity. The group notified the Australian Taxation Office that it had formed an income tax consolidated group to apply from 1 July 2004. The consolidated group has entered into a tax sharing agreement whereby each company in the group contributes to the income tax payable in proportion to their contribution to profit before tax of the tax consolidated group.

d. Trade and Other Receivables

Trade receivables, which generally have 30 day terms, are recognised initially at fair value and subsequently measured at that value less an allowance for impairment. Due to their short-term nature they are not discounted.

Collectability of trade receivables is reviewed on an ongoing basis at an operating unit level. Individual debts that are known to be uncollectible are written off when identified. An impairment provision is recognised when there is objective evidence that the Group will not be able to collect the receivable. Financial difficulties of the debtor, default payments or debts more than 90 days overdue are considered objective evidence of impairment.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

e. Inventories

Inventories are measured at the lower of cost and net realisable value. Costs are assigned on a first-in first-out basis and include direct materials, direct labour and an appropriate proportion of variable and fixed overhead expenses. Net realisable value is the estimated selling price in the ordinary course of business, less estimated costs of completion and estimated costs necessary to make the sale.

f. Construction Contracts and Work in Progress

Construction work in progress is valued at cost, plus profit recognised to date less any provision for anticipated future losses. Cost includes both variable and fixed costs relating to specific contracts, and those costs that are attributable to the contract activity in general and that can be allocated on a reasonable basis.

The stage of completion of each project is assessed using the proportion of costs incurred to date compared to the total cost. Construction profits are recognised on this percentage of completion. Where losses are anticipated they are provided for in full.

Construction revenue has been recognised on the basis of the terms of the contract adjusted for any variations or claims allowable under the contract.

g. Property, Plant and Equipment

Each class of property, plant and equipment is carried at cost less, where applicable, any accumulated depreciation.

Plant and Equipment

The carrying amount of property, plant and equipment is reviewed annually by directors to ensure it is not in excess of the recoverable amount from those assets. The recoverable amount is assessed on the basis of the expected net cash flows which will be received from the assets employment and subsequent disposal. The expected net cash flows have not been discounted to present values in determining recoverable amounts.

Depreciation

The depreciable amount of all fixed assets including buildings and capitalised leased assets are depreciated on a straight line basis over their estimated useful lives to the company commencing from the time the asset is held ready for use. Leasehold improvements are depreciated over the shorter of either the unexpired period of the lease or the estimated useful lives of the improvements.

<i>Class of Fixed Asset</i>	<i>Depreciation Rate</i>
Leasehold improvements	10 - 20%
Plant and equipment	7.5 - 40%
Office furniture and equipment	7.5 - 20%
Computer equipment and software	33 - 40%
Motor vehicles	22.5%

Derecognition and disposal

An item of property, plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal.

Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

h. Leases

Leases of fixed assets, where substantially all the risks and benefits incidental to the ownership of the asset, but not the legal ownership, are transferred to the entities within the economic entity are classified as finance leases. Finance leases are capitalised, recording an asset and a liability equal to the present value of the minimum lease payments, including any guaranteed residual values. Leased assets are depreciated on a straight line basis over their estimated useful lives where it is likely that the economic entity will obtain ownership of the asset or over the term of the lease. Lease payments are allocated between the reduction of the lease liability and the lease interest expense for the period, to achieve a constant interest rate on the outstanding liability.

Lease payments for operating leases, where substantially all the risks and benefits remain with the lessor, are charged as expenses on a straight line basis over the lease term.

i. Goodwill

Goodwill acquired and goodwill on consolidation are initially recorded at the amount by which the purchase price for a business or for a controlling interest in an entity exceeds the fair value attributed to its net tangible and identified intangible assets at the date of acquisition. Goodwill is tested annually for impairment and carried at cost less accumulated losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

j. Impairment

The carrying value of all assets are reviewed for impairment at each reporting date, with the recoverable amount being estimated when events or changes in circumstances indicate that the carrying value may be impaired.

The recoverable amount of all assets is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

For an asset that does not generate largely independent cash inflows, recoverable amount is determined for the cash-generating unit to which it belongs, unless the asset's value in use can be estimated to be close to its fair value.

An impairment exists when the carrying value of the asset or cash-generating units exceeds its estimated recoverable amount. The asset or cash-generating unit is then written down to its recoverable amount.

k. Foreign Currency Transactions and Balances

Foreign currency transactions during the year are converted to Australian currency at the rates of exchange applicable at the dates of the transactions. Amounts receivable and payable in foreign currencies at balance date are converted at the rates of exchange ruling at that date.

The gains and losses from conversion of short-term assets and liabilities, whether realised or unrealised, are included in profit from ordinary activities as they arise.

l. Trade and Other Payables

Trade and other payables are carried at amortised cost and due to their short-term nature they are not discounted. They represent liabilities for goods and services provided to the Group prior to the end of the financial year that are unpaid and arise when the Group becomes obliged to make future payments in respect of the purchase of these goods and services. The amounts are unsecured and are usually paid within 30 - 60 days of recognition.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

m. Interest Bearing Loans and Borrowings

All loans and borrowings are recognised at the fair value of the consideration received. Fees paid on the establishment of loan facilities are amortised over the term of the loans.

Borrowing Costs

Borrowing costs directly attributable to the acquisition, construction or production of a qualifying asset (i.e. an asset that necessarily takes a substantial period of time to get ready for its intended use or sale) are capitalised as part of the cost of that asset. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

n. Employee Entitlements

Provision is made for the Group's liability for employee entitlements arising from services rendered by employees to balance date. Employee entitlements expected to be settled within one year together with entitlements arising from wages and salaries and annual leave which will be settled after one year, have been measured at their nominal amount. Other employee entitlements payable later than one year have been measured at an amount that is considered to approximate the present value of the estimated future cash outflows to be made for those entitlements.

Contributions are made by the Group to employee superannuation funds and are charged as expenses when incurred.

o. Contributed Equity

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares are expensed when incurred.

p. Dividend to Equity Holders of the Parent

The Group recognises a liability to make cash distributions to equity holders of the parent when the distribution is authorised and the distribution is no longer at the discretion of the Group. A corresponding amount is recognised directly in equity.

q. Business Combinations

Business combinations are accounted for using the acquisition method. The consideration transferred in a business combination is measured at fair value, which is calculated as the sum of the acquisition date fair values of the assets transferred by the acquirer, the liabilities incurred by the acquirer to former owners of the acquiree and the equity issued by the acquirer, and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred, and disclosed separately in the statement of profit or loss and other comprehensive income.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic conditions, the Group's operating or accounting policies and other pertinent conditions as at the acquisition date.

Change in the ownership interest in a controlled entity (without loss of control) is accounted for as a transaction with owners in their capacity as owners and these transactions will not give rise to a gain or loss. Where there is a change in ownership and the Group loses control, the gain or loss will be recognised in the statement of profit or loss and other comprehensive income.

Any contingent consideration to be transferred by the acquirer is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability are recognised in accordance with AASB 139 in the statement of profit or loss and other comprehensive income. If the contingent consideration is classified as equity, it is not remeasured until it is finally settled within equity.

r. Investments in Subsidiaries

Investments in subsidiaries are measured at cost.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

s. Research and Development Expenditure

Research costs are expensed as incurred. An intangible asset arising from development expenditure on an internal project is recognised only when the Group can demonstrate the technical feasibility of completing the intangible asset so that it will be available for use or sale, its intention to complete and its ability to use or sell the asset, how the asset will generate future economic benefits, the availability of resources to complete the development and the ability to measure reliably the expenditure attributable to the intangible asset during its development. Following the initial recognition of the development expenditure, the cost model is applied requiring the asset to be carried at cost less any accumulated amortisation and accumulated impairment losses. Any expenditure so capitalised is amortised over the period of expected benefit from the related project.

The carrying value of an intangible asset arising from development expenditure is tested for impairment annually when the asset is not yet available for use, or more frequently when an indication of impairment arises during the reporting period.

t. Cash and Cash Equivalents

For the purposes of the statement of cash flows, cash includes cash on hand and at call deposits with banks or financial institutions, investments in money market instruments maturing within less than three months and net of bank overdrafts.

u. Revenue

Revenue from the sale of goods is recognised upon the transfer of title to customers.

Revenue from construction contracts is recognised in accordance with the accounting policy set out in the note 1(f).

Interest revenue is recognised as interest accrues using the effective interest method. This is a method of calculating the amortised cost of a financial asset and allocating the interest income over the relevant period using the effective interest rate, which is the rate that exactly discounts estimated future cash receipts through the effective life of the financial asset to the net carrying amount of the financial asset.

Dividend revenue is recognised when the right to receive a dividend has been established.

Revenue from the rendering of a service is recognised upon the performance of the service to the customers.

v. Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except:

- i. Where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the cost of acquisition of an asset or as part of an item of expense; or
- ii. For receivables and payables which are recognised inclusive of GST.

The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables.

Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the taxation authority.

Cash flows are included in the statement of cash flows on a gross basis. The GST component of cash flows arising from investing and financing activities which is recoverable from, or payable to, the taxation authority is classified as operating cash flows.

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

w. Financial Instruments

Recognition and Initial Measurement

Financial instruments, incorporating financial assets and financial liabilities, are recognised when the entity becomes a party to the contractual provisions of the instrument.

Financial instruments are initially measured at fair value plus transaction costs where the instrument is not classified as at fair value through profit and loss. Transaction costs related to instruments classified as at fair value through profit or loss are expensed to profit or loss immediately. Financial instruments are classified and measured as set out below.

Derecognition

Financial assets are derecognised where the contractual rights to receipt of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant continuing involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire. The difference between the carrying value of consideration paid, including the transfer of non cash assets or liabilities assumed, is recognised in profit or loss.

Classification and Subsequent Measurement

- i. *Financial assets at fair value through profit or loss*
Financial assets are classified at fair value through profit or loss when they are held for trading for the purpose of short term profit taking, where they are derivatives not held for hedging purposes, or designated as such to avoid an accounting mismatch or to enable performance evaluation where a group of financial assets is managed by key personnel on a fair value basis in accordance with a documented risk management or investment strategy. Realised and unrealised gains and losses arising from changes in fair value are included in profit or loss in the period in which they arise.
- ii. *Loans and receivables*
Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and are subsequently measured at amortised cost using the effective interest rate method.
- iii. *Held-to-maturity investments*
Held-to-maturity investments are non-derivative financial assets that have fixed maturities and fixed or determinable payments, and it is the group's intention to hold these investments to maturity. They are subsequently measured at amortised cost using the effective interest rate method.
- iv. *Available-for-sale financial assets*
Available-for-sale financial assets are non-derivative financial assets that are either designated as such or that are not classified in any other categories. They comprise investments in the equity of other entities where there is neither a fixed maturity nor fixed or determinable payments.
- v. *Financial Liabilities*
Non-derivative financial liabilities (excluding financial guarantees) are subsequently measured at amortised cost using the effective interest rate method.

x. Critical Accounting Estimates and Judgements

The Directors evaluate estimates and judgements incorporated into the financial report based on historical knowledge and best available current information. Estimates assume a reasonable expectation of future events and are based on current trends and economic data, obtained both externally and within the group.

Key Estimates - Impairment

The Group assesses impairment at each reporting date by evaluating conditions specific to the Group that may lead to an impairment of assets. Where an impairment exists, the recoverable amount of the asset is determined. Value-in-use calculations performed in assessing recoverable amounts incorporate a number of key estimates.

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES (continued)

x. Critical Accounting Estimates and Judgements (continued)

Key Estimates - Long service leave

As discussed in Note 1(n), the liability for long service leave is recognised and measured at the present value of the estimated future cash flows to be made in respect of all employees at balance date. In determining the present value of the liability, attrition rates and pay increases through promotion and inflation have been taken into account.

Key Estimates - Estimation of useful life of assets

The estimation of the useful lives of assets has been based on historical experience as well as manufacturers' warranties (for plant and equipment), leased terms (for leasehold improvements) and turnover policies (for motor vehicles). In addition, the condition of the assets is assessed at least once per year and considered against the remaining useful life. Adjustments to useful lives are made when considered necessary. Depreciation charges are included in Note 3.

Key Estimates - Costs to complete on construction contracts

The stage of completion of each project is assessed using the proportion of costs incurred to date compared to the total estimated cost. Construction profits are recognised on this percentage of completion. Where losses are anticipated they are provided for in full.

Key Estimates - Impairment of Goodwill with Indefinite Useful Life

The Group determines whether goodwill and intangibles with indefinite useful lives are impaired at least on an annual basis. This requires an estimation of the recoverable amount of the cash-generating units, using a value in use discounted cash flow methodology, to which the goodwill and intangibles with indefinite useful lives are allocated. No impairment loss was recognised in the current year or the prior year in respect of goodwill.

Key Estimates - Recovery of Deferred Tax Assets

Deferred tax assets are recognised for deductible temporary differences as management considers that it is possible that future taxable profits will be available to utilise those temporary differences. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and the level of future taxable profits together with future tax planning strategies.

Key Estimates - Taxation

The Group's accounting policy for taxation requires management's judgement as to the types of arrangements considered to be a tax on income in contrast to an operating cost. Judgement is also required in assessing whether deferred tax assets and certain deferred tax liabilities are recognised on the statement of financial position. Deferred tax assets, including those arising from unrecouped tax losses, capital losses and temporary differences, are recognised only where it is considered more likely than not that they will be recovered, which is dependent on the generation of sufficient future taxable profits. Deferred tax liabilities arising from temporary differences in investments, caused principally by retained earnings held in foreign tax jurisdictions, are recognised unless repatriation of retained earnings can be controlled and are not expected to occur in the foreseeable future.

Assumptions about the generation of future taxable profits and repatriation of retained earnings depend on management's estimates of future cash flows. These depend on estimates of future production and sales volumes, operating costs, restoration costs, capital expenditure, dividends and other capital management transactions. Judgements are also required about the application of income tax legislation. These judgements and assumptions are subject to risk and uncertainty, hence there is a possibility that changes in circumstances will alter expectations, which may impact the amount of deferred tax assets and deferred tax liabilities recognised on the statement of financial position and the amount of other tax losses and temporary differences not yet recognised. In such circumstances, some or all of the carrying amounts of recognised deferred tax assets and liabilities may require adjustment, resulting in a corresponding credit or charge to the statement of profit or loss and other comprehensive income.

y. Comparative Financial Information

Where appropriate, comparative financial information has been restated to comply with the current year's presentation.

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$

NOTE 2: REVENUE

Sale of goods	34,258,523	38,184,863	-	-
Rendering of service	214,441,907	190,939,406	-	-
Construction revenue	52,353,803	50,848,675	-	-
	<u>301,054,233</u>	<u>279,972,944</u>	<u>-</u>	<u>-</u>

NOTE 3: OTHER INCOME

Dividends	-	-	-	17,677,500
Interest	12,688	42,968	-	6,554
Profit on disposal of property, plant and equipment	11,734	64,504	-	-
Other income	201,075	328,952	-	-
Negative goodwill on acquisition	854,000	-	-	-
	<u>1,079,497</u>	<u>436,424</u>	<u>-</u>	<u>17,684,054</u>

NOTE 4: PROFIT FROM ORDINARY ACTIVITIES

Profit from ordinary activities before income tax expense has been determined after:

Finance costs	1,110,495	911,720	1,082,255	911,706
Depreciation of non-current assets				
— leasehold improvements	404,907	284,122	-	-
— plant and equipment	827,221	709,999	-	-
— office furniture and equipment	140,819	83,611	-	-
— computer equipment and software	566,256	684,692	-	-
— motor vehicles	175,298	189,901	-	-
Total depreciation	<u>2,114,501</u>	<u>1,952,325</u>	<u>-</u>	<u>-</u>
Amortisation of borrowing costs	40,036	20,340	40,036	20,340
Amortisation of development costs	49,087	47,803	-	-
Amortisation of intellectual property	30,017	-	-	-
Total depreciation and amortisation expenses	<u>2,233,641</u>	<u>2,020,468</u>	<u>40,036</u>	<u>20,340</u>
Bad and doubtful debts				
— trade debtors	<u>(351,338)</u>	<u>969,715</u>	<u>-</u>	<u>-</u>
Remuneration of auditor				
— audit	237,500	215,000	-	-
— other services	73,520	55,122	-	-
	<u>311,020</u>	<u>270,122</u>	<u>-</u>	<u>-</u>
Rental expense on operating leases	<u>7,650,925</u>	<u>7,124,380</u>	<u>-</u>	<u>-</u>
Loss on disposal of plant and equipment	<u>36,740</u>	<u>23,938</u>	<u>-</u>	<u>-</u>

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$
NOTE 5: INCOME TAX EXPENSE				
The prima facie tax payable on profit from ordinary activities before income tax is reconciled to the income tax expense as follows:				
Prima facie tax payable on operating profit before income tax at 30%	2,842,357	1,754,410	(599,821)	4,914,254
Add:				
Tax effect of:				
— non-allowable items	323,737	149,150	67,952	20,287
— derecognition of temporary differences	-	-	-	-
— under / (over) provision in prior year	(1,249)	91,508	-	-
	<u>3,164,845</u>	<u>1,995,068</u>	<u>(531,869)</u>	<u>4,934,541</u>
Less:				
Tax effect of:				
— research and development tax concessions	-	-	-	-
— dividends received from wholly owned subsidiaries	-	-	-	(5,154,450)
Income tax expense/(benefit) attributable to profit from ordinary activities	<u>3,164,845</u>	<u>1,995,068</u>	<u>(531,869)</u>	<u>(219,909)</u>
Current tax expense /(benefit)	2,360,372	1,055,442	(461,885)	(210,516)
Deferred tax expense / (benefit)	<u>804,473</u>	<u>939,626</u>	<u>(69,984)</u>	<u>(9,393)</u>
	<u>3,164,845</u>	<u>1,995,068</u>	<u>(531,869)</u>	<u>(219,909)</u>

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

NOTE 6: DIVIDENDS	2014		2013	
	Cents per share	\$	Cents per share	\$
Dividends declared (all franked to 30%)				
Quarter 1				
— Fully paid, Ordinary class (19,575,757 shares) (2013: 19,575,757 shares)	5.0000	978,788	3.5000	685,151
— Fully paid, A class (300,000 shares) (2013: 300,000 shares)	5.0000	15,000	3.5000	10,500
Quarter 2				
— Fully paid, Ordinary class (20,250,999 shares) (2013: 19,575,757 shares)	5.0000	1,012,550	5.5000	1,076,667
— Fully paid, A class (300,000 shares) (2013: 300,000 shares)	5.0000	15,000	5.5000	16,500
Quarter 3				
— Fully paid, Ordinary class (20,300,999 shares) (2013: 19,575,757 shares)	5.0000	1,015,050	5.0000	978,788
— Fully paid, A class (250,000 shares) (2013: 300,000 shares)	5.0000	12,500	5.0000	15,000
Quarter 4				
— Fully paid, Ordinary class (20,300,999 shares) (2013: 19,575,757 shares)	5.0000	1,015,050	0.0000	-
— Fully paid, A class (250,000 shares) (2013: 300,000 shares)	5.0000	12,500	0.0000	-
		<u>4,076,438</u>		<u>2,782,606</u>
Dividends payable brought forward		457,327		397,515
Dividends declared during the year		4,076,438		2,782,606
Dividends paid during the year		<u>(4,533,765)</u>		<u>(2,722,794)</u>
Dividends payable carried forward		<u>-</u>		<u>457,327</u>

FRANKING CREDIT BALANCE	Parent	
	2014 \$	2013 \$
The amount of franking credits available for the subsequent financial year are:		
Franking account balance as at the end of the financial year at 30% (2013: 30%)	12,509,611	9,914,144
Franking credits/(debits) that will arise from the refund/payment of income tax payable/refundable as at the end of the financial year	(461,885)	(606,686)
Franking debits that will arise from the payment of dividends as at the end of the financial year	-	(195,997)
	<u>12,047,726</u>	<u>9,111,461</u>

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$
NOTE 7: CASH AND CASH EQUIVALENTS				
Cash at bank and on hand	3,914,788	7,418,508	139,890	396,847
	<u>3,914,788</u>	<u>7,418,508</u>	<u>139,890</u>	<u>396,847</u>
NOTE 8: TRADE AND OTHER RECEIVABLES				
CURRENT				
Trade debtors	42,664,046	37,639,660	-	-
Provision for doubtful debts	(426,476)	(991,777)	-	-
	<u>42,237,570</u>	<u>36,647,883</u>	<u>-</u>	<u>-</u>
Retentions	678,531	553,262	-	-
Other debtors	808,509	409,017	-	-
Amounts receivable from controlled entities	-	-	6,924,815	6,789,671
Loans receivable from controlled entities	-	-	<u>2,280,000</u>	<u>2,363,757</u>
	<u>43,724,610</u>	<u>37,610,162</u>	<u>9,204,815</u>	<u>9,153,428</u>
NON-CURRENT				
Loans receivable from controlled entities	-	-	27,728,978	21,082,010
	<u>-</u>	<u>-</u>	<u>27,728,978</u>	<u>21,082,010</u>
NOTE 9: INVENTORIES AND CONSTRUCTION WORK IN PROGRESS				
CURRENT				
Inventories				
At cost				
Raw materials and stores	1,449,831	1,177,856	-	-
Work in progress	229,295	334,136	-	-
Finished goods	4,981,368	4,115,732	-	-
Less provision for obsolescence	-	(16,495)	-	-
	<u>6,660,494</u>	<u>5,611,229</u>	<u>-</u>	<u>-</u>
Construction work in progress				
Unbilled revenue	9,821,264	7,754,771	-	-
	<u>9,821,264</u>	<u>7,754,771</u>	<u>-</u>	<u>-</u>
	<u>16,481,758</u>	<u>13,366,000</u>	<u>-</u>	<u>-</u>
NOTE 10: OTHER ASSETS				
CURRENT				
Prepayments	613,499	664,123	121,731	123,308
Income tax refundable	-	632,089	461,885	-
	<u>613,499</u>	<u>1,296,212</u>	<u>583,616</u>	<u>123,308</u>
NOTE 11: OTHER FINANCIAL ASSETS				
Shares in controlled entities - at cost (refer note 11)	-	-	62,822,459	50,013,842
Preference capital in controlled entity - at cost	-	-	2,300,000	2,300,000
Other	127,928	237,747	65,000	65,000
	<u>127,928</u>	<u>237,747</u>	<u>65,187,459</u>	<u>52,378,842</u>

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

NOTE 12: CONTROLLED ENTITIES

Name of Entity	Country of Incorporation	Ownership Interest	
		2014	2013
Parent Entity		%	%
ARA Group Pty Limited	Australia		
Controlled Entities			
Air Conditioning Engineering Services Pty Limited	Australia	100%	100%
ARA Building Services Pty Limited	Australia	100%	100%
ARA Corporate Services Pty Limited	Australia	100%	100%
ARA Electrical Engineering Services Pty Limited	Australia	100%	100%
ARA Manufacture Pty Limited (a)	Australia	100%	67%
ARA Security Services Pty Limited	Australia	100%	100%
Asset Fire Security & Mechanical Services Pty Limited	Australia	100%	100%
Automatic Fire Protection Design Pty Limited	Australia	100%	100%
Crimewatch Video Pty Limited	Australia	100%	100%
Datatech Australia Pty Limited	Australia	100%	100%
Environmental Automation Pty Limited	Australia	100%	100%
Excell Control Pty Limited	Australia	100%	100%
Hunter Power Pty Limited (b)	Australia	100%	0%
ID Supplies Pty Limited	Australia	100%	100%
International Security Control Solutions Pty Limited	Australia	100%	100%
Monarch Group Pty Limited	Australia	100%	100%
Parking Guidance Australia Pty Limited	Australia	50%	50%
Tony Pollard Electrics Pty Limited	Australia	100%	100%
Transelect Pty Limited	Australia	100%	100%

(a) ARA Manufacture Pty Limited became a 100% subsidiary effective 4 July 2013. ARA Manufacture Pty Limited changed its name from Sealeck Pty Limited on 5 December 2013.

(b) Hunter Power Pty Limited was acquired by ARA Group Pty Limited effective 1 December 2013.

All wholly owned controlled entities incorporated in Australia are subject to a Deed of Cross Guarantee. See note 25.

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$
NOTE 13: PROPERTY, PLANT AND EQUIPMENT				
Leasehold improvements at cost	4,340,082	2,877,509	-	-
Less accumulated depreciation	(1,785,812)	(1,647,306)	-	-
	<u>2,554,270</u>	<u>1,230,203</u>	<u>-</u>	<u>-</u>
Plant and equipment at cost	10,961,442	9,145,071	-	-
Less accumulated depreciation	(7,067,075)	(6,261,777)	-	-
	<u>3,894,367</u>	<u>2,883,294</u>	<u>-</u>	<u>-</u>
Office furniture and equipment at cost	1,455,939	1,374,527	-	-
Less accumulated depreciation	(1,133,588)	(1,138,810)	-	-
	<u>322,351</u>	<u>235,717</u>	<u>-</u>	<u>-</u>
Computer equipment and software at cost	4,648,756	4,445,697	-	-
Less accumulated depreciation	(4,088,458)	(3,542,930)	-	-
	<u>560,298</u>	<u>902,767</u>	<u>-</u>	<u>-</u>
Motor vehicles at cost	939,140	1,161,151	-	-
Less accumulated depreciation	(600,720)	(608,815)	-	-
	<u>338,420</u>	<u>552,336</u>	<u>-</u>	<u>-</u>
Total property, plant and equipment	<u>7,669,706</u>	<u>5,804,317</u>	<u>-</u>	<u>-</u>

NOTE 14: INTANGIBLE ASSETS

Goodwill acquired and on consolidation	<u>59,163,636</u>	50,877,951	<u>5,679</u>	5,679
Development costs at cost	326,750	326,750	-	-
Less accumulated amortisation	(170,992)	(121,905)	-	-
	<u>155,758</u>	<u>204,845</u>	<u>-</u>	<u>-</u>
Intellectual property at cost	566,000	-	-	-
Less accumulated amortisation	(30,017)	-	-	-
	<u>535,983</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total intangible assets	<u>59,855,377</u>	51,082,796	<u>5,679</u>	5,679

NOTE 15: TRADE AND OTHER PAYABLES

CURRENT

Trade creditors	35,043,855	33,423,011	-	-
Other creditors and accruals	9,763,122	8,059,409	511,017	513,943
Contract revenue received in advance	1,504,995	1,618,019	-	-
	<u>46,311,972</u>	<u>43,100,439</u>	<u>511,017</u>	<u>513,943</u>

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$
NOTE 16: INTEREST BEARING LOANS AND BORROWINGS				
NON-CURRENT				
Bank bills and loans secured (16 (a))	20,400,000	12,000,000	20,400,000	12,000,000
Loans from controlled entities, unsecured and non-interest bearing	-	-	34,751,966	19,924,765
	<u>20,400,000</u>	<u>12,000,000</u>	<u>55,151,966</u>	<u>31,924,765</u>
a. Total non-current secured liabilities:				
Bank bills and loans	20,400,000	12,000,000	20,400,000	12,000,000
	<u>20,400,000</u>	<u>12,000,000</u>	<u>20,400,000</u>	<u>12,000,000</u>
b. The carrying amounts of assets pledged as security, the current market value of which exceeds the value of the mortgages are:				
First mortgage over all of the assets of the parent entity and all controlled entities - total assets pledged as security	136,486,040	120,731,502	102,929,814	83,149,507
	<u>136,486,040</u>	<u>120,731,502</u>	<u>102,929,814</u>	<u>83,149,507</u>

NOTE 17: EMPLOYEE BENEFITS

CURRENT

Employee entitlements	9,185,981	8,103,126	-	-
	<u>9,185,981</u>	<u>8,103,126</u>	<u>-</u>	<u>-</u>

NON-CURRENT

Employee entitlements	1,347,266	1,341,606	-	-
	<u>1,347,266</u>	<u>1,341,606</u>	<u>-</u>	<u>-</u>
a. Aggregate employee entitlement liability	<u>10,533,247</u>	9,444,732	-	-

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$
NOTE 18: CONTRIBUTED EQUITY AND RESERVES				
a. Fully Paid and Partly Paid Shares				
Fully paid ordinary shares	35,375,514	33,194,511	35,375,514	33,194,511
Fully paid A class shares	405,000	486,000	405,000	486,000
	<u>35,780,514</u>	<u>33,680,511</u>	<u>35,780,514</u>	<u>33,680,511</u>
	2014		2013	
	No	\$	No	\$
Fully Paid Ordinary Shares				
At beginning of financial year	19,575,757	33,194,511	19,575,757	33,194,511
Issued during financial year				
- A class shares converted to Ordinary	50,000	81,000	-	-
- capital raising	-	-	-	-
- acquisitions	675,242	2,100,003	-	-
- other new equity	-	-	-	-
At reporting date	<u>20,300,999</u>	<u>35,375,514</u>	<u>19,575,757</u>	<u>33,194,511</u>
A Class Shares				
At beginning of financial year	300,000	486,000	300,000	486,000
(Conversion to Ordinary)	(50,000)	(81,000)	-	-
At reporting date	<u>250,000</u>	<u>405,000</u>	<u>300,000</u>	<u>486,000</u>

At the reporting date issued capital consists of 20,300,999 ordinary shares and 250,000 A class shares. All Ordinary and A class shares participate in dividends and the proceeds on winding up of the parent entity in proportion to the number of shares held. At shareholders' meetings each Ordinary and A class share is entitled to one vote per share held when a poll is called, otherwise each shareholder has one vote on a show of hands.

On 1 December 2013 the Company issued 546,624 ordinary shares at \$3.11 each to the vendor of Hunter Power Pty Limited as part of the consideration for the purchase of that subsidiary.

On 2 December 2013 the Company issued 128,618 ordinary shares at \$3.11 each to the vendors of the business and assets of Tomax Work Force Pty Limited as part of the consideration for the purchase of the business and assets.

- b. Other Reserves**
- Effective 4 July 2013, the consolidated entity acquired the 33% remaining equity interests in ARA Manufacture Pty Ltd for \$3,700,000 of which an initial payment of \$100,000 had been made in the previous financial year. This has resulted in increasing the equity ownership from 67% to 100%. The value of the non-controlling interests was determined based on its 33% interest in the carrying value of the identifiable net assets as at the date of acquisition. The acquisition is treated as a transaction between owners and the resulting goodwill of \$2,621,634 is recognised directly in Other Reserves.

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$
NOTE 19: NON-CONTROLLING INTEREST				
Outside equity interests in controlled entities comprise:				
Contributed equity	100	20,100	-	-
Retained earnings	<u>108,654</u>	<u>1,141,639</u>	<u>-</u>	<u>-</u>
	<u>108,754</u>	<u>1,161,739</u>	<u>-</u>	<u>-</u>
Movements during the year:				
At beginning of financial year	1,161,739	1,119,799	-	-
Net earnings	25,381	289,940	-	-
Dividends paid	-	(248,000)	-	-
Acquisition of non-controlling interest	<u>(1,078,366)</u>	<u>-</u>	<u>-</u>	<u>-</u>
At reporting date	<u>108,754</u>	<u>1,161,739</u>	<u>-</u>	<u>-</u>
	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$
NOTE 20: COMMITMENTS				
Operating Lease Commitments				
Non-cancellable operating leases contracted for but not capitalised in the financial statements:				
Payable				
— not later than 1 year	5,538,631	4,779,149	-	-
— later than 1 year but not later than 5 years	10,640,522	7,502,633	-	-
— later than 5 years	<u>1,595,423</u>	<u>7,509</u>	<u>-</u>	<u>-</u>
	<u>17,774,576</u>	<u>12,289,291</u>	<u>-</u>	<u>-</u>

Operating lease commitments comprise motor vehicle leases and property leases. The property leases are non-cancellable with terms of up to 7 years, and rent payable monthly in advance. Contingent rental provisions within the lease agreements require that the minimum lease payments shall be increased by either CPI or market. An option exists to renew certain leases at the end of their current term.

- NOTE 21: CONTINGENT LIABILITIES**
- The parent company and all its wholly owned controlled entities are subject to a Cross Deed of Guarantee in respect of finance facilities provided to its ultimate parent entity and other entities controlled thereby. All assets of the Company are pledged as security in respect of this facility with a registered charge being in place. The total facility available to the Group is \$65,119,000 (2013: \$53,119,000). Of these facilities, an amount of \$12,000,000 is available for indemnity guarantees and as at 30 June 2014 the economic entity had \$10,466,296 of indemnity guarantees outstanding (2013: \$8,202,298).

NOTE 22: EVENTS SUBSEQUENT TO REPORTING DATE

There were no significant events subsequent to the reporting date.

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

	Consolidated		Parent	
	2014	2013	2014	2013
	\$	\$	\$	\$
NOTE 23: CASH FLOW INFORMATION				
a. Reconciliation of cash				
Cash at the end of the financial period as shown in the statements of cash flows is reconciled to the related items in the statement of financial position as follows:				
Cash on hand and at bank	3,914,788	7,418,508	139,890	396,847
	<u>3,914,788</u>	<u>7,418,508</u>	<u>139,890</u>	<u>396,847</u>
b. Reconciliation of cash flow from operations with profit from ordinary activities after income tax				
Profit / (Loss) from ordinary activities after income tax	6,309,679	3,852,966	(1,467,533)	16,600,757
Non-cash flows in profit from ordinary activities:				
Depreciation and amortisation	2,233,641	2,020,468	40,036	20,340
Negative goodwill on acquisition	(854,000)			
Increase / (decrease) in provision for doubtful debts	(565,301)	355,437	-	-
Profit / (Loss) (net) on sale of assets	4,675	16,720	-	-
Changes in assets and liabilities, net of effects of purchases of businesses:				
Decrease / (increase) in receivables and other financial assets	(2,922,964)	7,956,157	(135,144)	(1,441,341)
Increase in other assets	(89,412)	(152,065)	(138,459)	(89,354)
Increase in inventories and construction work in progress	(1,868,190)	(4,166,750)	-	-
Increase / (decrease) in payables	130,508	1,775,631	(45,599)	(76,090)
Decrease / (increase) in income tax receivable	632,089	(632,089)	(461,885)	179,635
Increase / (decrease) in income tax payable	1,630,667	(55,862)	-	-
Decrease / (increase) in deferred tax	804,475	964,750	(69,984)	(9,393)
Increase / (decrease) in provisions	926,058	255,645	-	-
Cash flows from operations	<u>6,371,925</u>	<u>12,191,008</u>	<u>(2,278,568)</u>	<u>15,184,554</u>

c. Credit Stand-by Arrangement and Loan Facilities

The company has a bank overdraft, commercial bill, lease, indemnity guarantee and other facilities amounting to \$65,119,000 (2013: \$53,119,000), of which approximately \$33,659,726 remained unutilised at 30 June 2014. These facilities may be terminated if certain covenants are not maintained. All covenants were maintained in 2014. Interest rates charged thereon are variable. Interest bearing loans drawn at 30 June 2014 relate to facilities that expire on 16 December 2016 in the amount of \$20,400,000. Other facilities are subject to annual review.

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

NOTE 23: CASH FLOW INFORMATION (Continued)

d. Businesses Acquired

During the financial year three businesses were acquired for a net cash consideration of \$7,358,741 (cash consideration less cash balances). Details of the consideration, fair value of the net assets acquired and the net cash outflow are as follows:

	Consolidated	
	2014	2013
	\$	\$
Consideration		
Cash	7,508,614	884,086
Provision	500,000	-
Equity issued	2,100,003	-
	<u>10,108,617</u>	<u>884,086</u>
Fair value of net assets acquired		
Current assets		
Cash	149,873	-
Receivables	2,516,364	-
Inventory	1,247,568	164,008
Other assets	-	-
Non current assets		
Other financial assets	-	-
Property, plant and equipment	1,201,425	14,320
Deferred tax assets	48,738	25,124
Goodwill and other intangible assets	7,997,685	764,382
Current liabilities		
Payables and other liabilities	(3,053,036)	(43,883)
Non current liabilities		
Payables and other liabilities	-	(39,865)
Net assets	<u>10,108,617</u>	<u>884,086</u>
Net cash outflow on acquisition		
Cash consideration	7,508,614	884,086
Costs on acquisition	214,885	-
Less cash balances acquired	(149,873)	-
	<u>7,573,626</u>	<u>884,086</u>

NOTE 24: COMPANY DETAILS

The registered office and principal place of business of the parent entity is 10 Bridge Road, Stanmore, NSW, 2048.

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

NOTE 25: CLOSED GROUP CLASS ORDER

a. Entities subject to class order relief

Pursuant to ASIC Class Order 98/1418, the wholly owned subsidiaries listed below are relieved from the Corporations Act 2001 requirements for preparation, audit and lodgement of financial reports.

It is a condition of the Class Order that the parent company and each of its subsidiaries enter into a deed of cross guarantee (Deed). Under the Deed the parent company guarantees the payment of all debts of each of the named subsidiaries in full, in the event of a winding up. The subsidiaries in turn guarantee the payment of all debts of the parent company in full in the event that it is wound up.

The subsidiaries that are party to the Deed are:

Air Conditioning Engineering Services Pty Limited
ARA Building Services Pty Limited
ARA Corporate Services Pty Limited
ARA Electrical Engineering Services Pty Limited
ARA Manufacture Pty Limited
ARA Security Services Pty Limited
Asset Fire Security & Mechanical Services Pty Limited
Automatic Fire Protection Design Pty Limited
Crimewatch Video Pty Limited
Datatech Australia Pty Limited
Environmental Automation Pty Limited
Excell Control Pty Limited
Hunter Power Pty Limited
ID Supplies Pty Limited
International Security Control Solutions Pty Limited
Monarch Group Pty Limited
Tony Pollard Electrics Pty Limited
Transelect Pty Limited

b. Consolidated income statement

The consolidated income statement of the parent and above entities (the "Closed Group") is as follows:

	Closed Group	
	2014	2013
	\$	\$
Profit before tax	9,454,945	5,223,882
Income tax expense	(3,142,790)	(1,639,638)
Net profit for the period	6,312,155	3,584,244
Retained earnings at the beginning of the period	16,719,277	15,917,639
Dividends provided for or paid	(4,076,438)	(2,782,606)
Acquisition of non-controlling interest	2,116,732	-
Retained earnings at the end of the period	21,071,726	16,719,277

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561
30 June 2014

NOTES TO THE FINANCIAL STATEMENTS

NOTE 25: CLOSED GROUP CLASS ORDER (continued)

c. Consolidated balance sheet

The consolidated balance sheet of the Closed Group is as follows:

	Closed Group	
	2014	2013
	\$	\$
CURRENT ASSETS		
Cash and cash equivalents	3,902,792	7,341,399
Trade and other receivables	43,953,383	35,319,657
Inventories	16,616,676	12,638,663
Other assets	613,499	1,234,809
TOTAL CURRENT ASSETS	65,086,350	56,534,528
NON-CURRENT ASSETS		
Other financial assets	132,019	281,838
Property, plant and equipment	7,660,661	4,085,829
Deferred tax assets	4,098,374	3,676,953
Goodwill and intangible assets	59,567,939	49,883,383
TOTAL NON-CURRENT ASSETS	71,458,993	57,928,003
TOTAL ASSETS	136,545,343	114,462,531
CURRENT LIABILITIES		
Trade and other payables	46,454,822	40,802,561
Income tax payable	1,480,996	-
Employee benefits	9,185,981	7,586,437
TOTAL CURRENT LIABILITIES	57,121,799	48,388,998
NON-CURRENT LIABILITIES		
Other financial liabilities	20,400,000	12,000,000
Deferred tax liabilities	3,445,672	2,507,321
Employee benefits	1,347,266	1,166,424
TOTAL NON-CURRENT LIABILITIES	25,192,938	15,673,745
TOTAL LIABILITIES	82,314,737	64,062,743
NET ASSETS	54,230,606	50,399,788
EQUITY		
Contributed equity	35,780,514	33,680,511
Other reserves	(2,621,634)	-
Retained profits	21,071,726	16,719,277
TOTAL EQUITY	54,230,606	50,399,788

ARA GROUP PTY LIMITED AND CONTROLLED ENTITIES
ABN 47 074 886 561

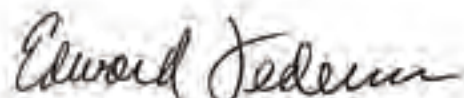
DIRECTORS' DECLARATION

The directors of the company declare that:

- 1 The company is not a reporting entity as defined in the Australian Accounting Standards.
- 2 The financial statements and notes, as set out on pages 52 to 77, are in accordance with the Corporations Act 2001 and:
 - a. comply with Accounting Standards and the Corporations Regulations 2001; and
 - b. give a true and fair view of the financial position as at 30 June 2014 and of the performance for the year ended on that date of the Company and the Economic Entity.
- 3 In the Directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.
- 4 In the opinion of the Directors, as at the date of this declaration, there are reasonable grounds to believe that the members of the closed group identified in note 25 will be able to meet any obligations or liabilities to which they are or may be subject, by virtue of the Deed of Cross Guarantee.

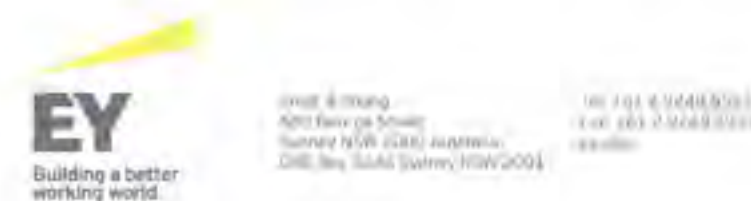
This declaration is made in accordance with a resolution of the Board of Directors made pursuant to s.295(5) of the Corporations Act 2001.

Director



Edward Federman

Dated this 7th day of August 2014



Independent auditor's report to the members of ARA Group Pty Limited

We have audited the accompanying financial report, being a special purpose financial report of ARA Group Pty Limited, which comprises the statements of financial position as at 30 June 2014, the statements of profit or loss and other comprehensive income, statements of changes in equity and statements of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration of the company and the consolidated entity comprising the company and the entity it controlled at the year's end or from time to time during the financial year.

Directors' responsibility for the financial report

The directors of the company are responsible for the preparation of the financial report and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the *Corporations Act 2001* and is appropriate to meet the needs of the members.

The directors' responsibility also includes such internal controls as the directors determine are necessary to enable the preparation of a financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We have conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal controls relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit we have complied with the independence requirements of the *Corporations Act 2001*. We have given to the directors of the company a written Auditor's Independence Declaration, a copy of which is included in the financial report.



Auditor's Opinion

In our opinion the financial report of ARA Group Pty Limited is in accordance with the *Corporations Act 2001*, including:

- giving a true and fair view of the company's and consolidated entity's financial positions as at 30 June 2014 and of their performance for the year ended on that date; and
- complying with Australian Accounting Standards to the extent described in Note 1 and the *Corporations Regulations 2001*.

Basis of accounting

Without modifying our opinion, we draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the directors' financial reporting responsibilities under the *Corporations Act 2001*. As a result, the financial report may not be suitable for another purpose.

Ernst & Young

E A Lang
Partner
Sydney
7 August 2014





ARA DIRECTORY

ARA Group

www.aragroup.com.au
10 Bridge Road, Stanmore NSW 2048
P: Locked Bag 5501, Camperdown NSW 2050
T: 1300 233 305

Fire

www.arafire.com.au

Automatic Fire Protection

ACT

36 Wollongong Street, Fyshwick ACT 2609
Tel: 02 6133 7206

NSW

20 Binney Road, Kings Park NSW 2148
Tel: 02 9831 2255

NSW / Central Coast

Unit 1, 22 Reliance Drive, Tuggerah NSW 2259
Tel: 02 4351 0388

SA

19 Taminga Street, Regency Park SA 5010
Tel: 08 8243 7030

VIC

93 Cook Street, Port Melbourne VIC 3207
Tel: 03 9200 6300

WA

10 Halley Road, Balcatta WA 6021
Tel: 08 9406 3600

Asset Fire

QLD

45 Chetwynd Street, Loganholme QLD 4129
Tel: 07 3441 2400

Unit 2, 102 Enterprise Street,
Bundaberg QLD 4670
Tel: 07 4154 4432

D & R Pipe Fabrication

37 Mary Street, Kingston QLD 4114
Tel: 07 3208 9995

Mechanical

www.aramechanical.com.au

ACES

ACT

36 Wollongong Street, Fyshwick ACT 2609
Tel: 02 6228 1400

NSW

Unit 7, 192 Kingsgrove Road,
Kingsgrove NSW 2208
Tel: 02 9336 3200

Environmental Automation

NSW (Head Office)

10 Bridge Road, Stanmore NSW 2048
Tel: 02 8568 51502

QLD

Unit 3, 58 Metroplex Avenue, Murarrie QLD 4172
Tel: 07 3902 0066

VIC

93 Cook Street, Port Melbourne VIC 3207
Tel: 03 8645 3905

ARA Building Services

NSW (Head Office)

Level 2, 10 Bridge Road, Stanmore NSW 2048
Tel: 02 8568 5100

VIC

93 Cook Street, Port Melbourne VIC 3207
Tel: 03 8645 3950

Electrical

www.araelect.com.au

BASS, Transelect & Excell

NSW

14C Williamson Road, Ingleburn NSW 2565
Tel: 02 9829 6099

18 Investigator Drive, Unanderra NSW 2526
Tel: 02 4260 5200

2 Magpie Street, Singleton NSW 2330
Tel: 02 6572 4400

Unit 9, 13 Sydney Road Mudgee NSW 2850
Tel: 02 6572 4400

Hunter Power

15 Abundance Road, Medowie NSW 2318
Tel: 02 4919 6900

Datatech

NSW

Unit 22, 287 Victoria Road, Rydalmere NSW 2116
Tel: 02 8832 7800

QLD

Unit 3, 58 Metroplex Avenue, Murarrie QLD 4172
Tel: 07 3902 0066

SA

19 Taminga Street, Regency Park SA 5010
Tel: 08 8243 7060

VIC

93 Cook Street, Port Melbourne VIC 3207
Tel: 03 9200 6300

Manufacture

www.aramanufacturing.com.au

Sealeck, Monarch & Rentila

NSW

Unit 1, 5 Endeavour Road, Caringbah NSW 2229
Tel: 02 9535 8700

SA (Head Office)

19 Taminga Street, Regency Park 5010
Tel: 1300 306 440 or 08 8243 7000

Cbros Physical Security

28 Reid Street, Ardeer VIC 3022
Tel: 03 9390 0800

Security

www.arasec.com.au

ARA Security & Crimewatch

ACT

36 Wollongong Street, Fyshwick, ACT 2609
Tel: 1300 303 325

NSW (Head Office)

Level 1, 10 Bridge Road, Stanmore NSW 2048
Tel: 02 8568 5000
National Service Line Tel: 1300 303 325

QLD

Unit 3, 58 Metroplex Avenue, Murarrie QLD 4172
Tel: 1300 303 32

SA

19 Taminga Street, Regency Park SA 5010
Tel: 1300 303 325

VIC

93 Cook Street, Port Melbourne, VIC 3207
Tel: 1300 303 325

WA

10 Halley Road, Balcatta WA 6021
Tel: 1300 303 325

ISCS

NSW

Austlink Corporate Park
Unit 3, 4 Narabang Way, Belrose NSW 2085
Tel: 02 9485 0485

QLD

Unit 8, 4 Henry Street, Loganholme QLD 4129
Tel: 07 3806 4785

VIC

Unit 2, 34 Wirraway Drive, Port Melbourne VIC 3207
Tel: 03 9645 1344

ID Supplies

NSW

Level 1, 13-15 Bridge Street, Rydalmere NSW 211
Tel: 02 9638 0944 or 1800 33 00 99

